



Resident	Business	Events	Visitor	Leakage
Region Type	Spend Location	Start Date	End Date	Benchmark Type
LGA	City of Busselton	01-Apr-25	30-Apr-25	52 weeks prior

Event length: 30 days, Category coverage Score\*: 100.0%

#### Overview

What are some of the key insights for City of Busselton for all categories between 1 April 2025 and 30 April 2025?

Total spend \$101.6M ↑ 11.9%

uplift compared to Benchmark Period

Visitor spend \$50.4M ↑ 22.2% uplift compared to Benchmark Period

Day spend \$93.8M

92% of total spend over the event period was during the day (6am-6pm)

Night spend \$7.9M

8% of total spend over the event period was at night (6pm-6am)

All insights are based on CommBank (Q's nationally representative retail customer transaction data between 1 April 2025 and 30 April 2025. Metrics are calculated based on electronic in-store card spend only. Online, cash, direct debit and BPAY spend is not included.

## Category Summary

What are the key changes to category spend between the event period versus the benchmark period for the City of Busselton location?

Event period: Tue 01-Apr-25 - Wed 30-Apr-25 (30 days)

Benchmark period: Tue 02-Apr-24 - Wed 01-May-24 (30 days)

Category coverage Score\*: 100.0%

Category coverage score is defined as the proportion of compliant days / all days in the event period. Only the categories with \* below are impacted.

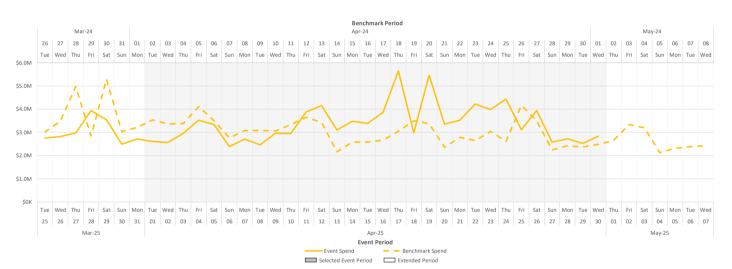
			Spe	end			C	hange vs Ben	chmark Period	ı
Category	Day	Night	Visitors	Residents	Total	Benchmark period	Total %	Total \$	Visitors %	Residents %
Total	\$93.8M	\$7.9M	\$50.4M	\$51.3M	\$101.6M	\$90.8M	↑ 11.9%	↑\$10.8M	↑ <b>22.2</b> %	↑ 3.3°
Food Retailing	\$30.6M	\$2.2M	\$11.6M	\$21.1M	\$32.7M	\$26.8M	↑ 22.1%	↑\$5.9M	↑ 50.3%	↑ 10.7°
Supermarkets			\$5.5M	\$15.0M	\$20.6M	\$19.8M	↑ 3.8%	↑\$745K	↑ 18.4%	↓ -0.89
Groceries and Other Food Retailing			\$6.1M	\$6.1M	\$12.1M	\$7.0M	↑ 74.3%	↑\$5.2M	↑ 99.0%	↑ 55.0°
Discretionary Retail^	\$20.8M	\$277K	\$7.9M	\$13.2M	\$21.1M	\$20.3M	↑ <b>4.1%</b>	↑\$839K	↑ 14.3%	↓ -1.19
Other Discretionary Retail			\$4.8M	\$10.1M	\$14.8M	\$15.0M	↓ -1.3%	- ↓\$190K	↑ 5.8%	↓ -4.39
Department Stores, Clothing & Accessories			\$3.1M	\$3.1M	\$6.3M	\$5.2M	↑ 19.6%	↑\$1.0M	↑ 30.2%	↑ 10.59
Tourism and Entertainment	\$15.5M	\$3.7M	\$13.1M	\$6.0M	\$19.2M	\$17.2M	↑ 11.8%	↑\$2.0M	↑ 16.1%	↑ 3.49
Restaurants	\$4.4M	\$1.5M	\$4.3M	\$1.7M	\$6.0M	\$4.0M	↑ 51.6%	↑\$2.0M	↑ 59.7%	↑ 34.8°
Cafes			\$2.3M	\$1.1M	\$3.4M	\$3.0M	↑ 14.3%	↑\$427K	↑ 25.0%	↓ -3.19
Pubs, Taverns and Bars°	\$2.1M	\$1.2M	\$2.0M	\$1.2M	\$3.3M	\$3.3M	↓ -0.7%	- ↓\$22K	↓ -0.6%	↓ -7.09
Takeaway and Fast Food Outlets°	\$1.9M	\$690K	\$1.3M	\$1.3M	\$2.6M					
Breweries and Wineries°			\$2.1M	\$326K	\$2.4M	\$2.7M	↓ -11.4%	- ↓\$311K	↓ -6.0%	↓ -15.49
Attractions, Events and Recreation°			\$1.1M	\$383K	\$1.5M					
Private Transport			\$3.7M	\$5.2M	\$8.9M	\$7.7M	↑ 15.8%	↑\$1.2M	↑ <b>23.0</b> %	↑ 11.2%
Accommodation - Online					\$8.2M	\$6.2M	↑ 32.7%	↑\$2.0M		
Accommodation - Instore°			\$3.2M	\$319K	\$3.5M	\$3.3M	↑ 6.3%	↑\$209K	<b>† 4.0%</b>	↑ 22.29

<sup>\*</sup> Total sales not available for all days in selected range, \* Day/hight sales have been proportioned to total spend based on available days, \* Visitors/Residents sales have been proportioned to total spend based on available days.

#### **Events Timeseries**

Discover granular time of day and day of week spend insights for the Total (All) category for All Customers to City of Busselton between 25 March 2025 and 30 April 2025 (incl extended dates)

7 Total (All) Tota



Please note that data for day/hight and Visitors/Residents splits have been weighted to sum to the total spend for the selected dates in the case where a portion is not included due to data privacy rules.

Region Type	Spend Location	Category	Time of Day	Customer Type	Event Date	Benchmark Date	Event Spend	Benchma Spend
GA	City of Busselton	Total (All)	Total	All Customers	Tue 25-Mar-25	Tue 26-Mar-24	\$2.8M	\$3.0M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 26-Mar-25	Wed 27-Mar-24	\$2.8M	\$3.5M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 27-Mar-25	Thu 28-Mar-24	\$3.0M	\$5.0M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 28-Mar-25	Fri 29-Mar-24	\$3.9M	\$2.8M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 29-Mar-25	Sat 30-Mar-24	\$3.5M	\$5.3M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 30-Mar-25	Sun 31-Mar-24	\$2.5M	\$3.0M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 31-Mar-25	Mon 01-Apr-24	\$2.7M	\$3.2M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 01-Apr-25	Tue 02-Apr-24	\$2.6M	\$3.5M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 02-Apr-25	Wed 03-Apr-24	\$2.6M	\$3.4M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 03-Apr-25	Thu 04-Apr-24	\$3.0M	\$3.4M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 04-Apr-25	Fri 05-Apr-24	\$3.5M	\$4.1M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 05-Apr-25	Sat 06-Apr-24	\$3.3M	\$3.5M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 06-Apr-25	Sun 07-Apr-24	\$2.4M	\$2.8M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 07-Apr-25	Mon 08-Apr-24	\$2.7M	\$3.1M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 08-Apr-25	Tue 09-Apr-24	\$2.5M	\$3.1M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 09-Apr-25	Wed 10-Apr-24	\$3.0M	\$3.1M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 10-Apr-25	Thu 11-Apr-24	\$3.0M	\$3.3M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 11-Apr-25	Fri 12-Apr-24	\$3.9M	\$3.7M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 12-Apr-25	Sat 13-Apr-24	\$4.2M	\$3.4M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 13-Apr-25	Sun 14-Apr-24	\$3.1M	\$2.2M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 14-Apr-25	Mon 15-Apr-24	\$3.5M	\$2.6M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 15-Apr-25	Tue 16-Apr-24	\$3.4M	\$2.6M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 16-Apr-25	Wed 17-Apr-24	\$3.9M	\$2.7M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 17-Apr-25	Thu 18-Apr-24	\$5.7M	\$3.1M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 18-Apr-25	Fri 19-Apr-24	\$3.0M	\$3.5M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 19-Apr-25	Sat 20-Apr-24	\$5.5M	\$3.4M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 20-Apr-25	Sun 21-Apr-24	\$3.3M	\$2.4M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 21-Apr-25	Mon 22-Apr-24	\$3.5M	\$2.8M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 22-Apr-25	Tue 23-Apr-24	\$4.2M	\$2.6M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 23-Apr-25	Wed 24-Apr-24	\$4.0M	\$3.0M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 24-Apr-25	Thu 25-Apr-24	\$4.4M	\$2.6M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 25-Apr-25	Fri 26-Apr-24	\$3.1M	\$4.2M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 26-Apr-25	Sat 27-Apr-24	\$3.9M	\$3.5M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 27-Apr-25	Sun 28-Apr-24	\$2.6M	\$2.2M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 28-Apr-25	Mon 29-Apr-24	\$2.7M	\$2.4M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 29-Apr-25	Tue 30-Apr-24	\$2.5M	\$2.4M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 30-Apr-25	Wed 01-May-24	\$2.8M	\$2.5M
GA	City of Busselton	Total (All)	Total	All Customers	Thu 01-May-25	Thu 02-May-24		\$2.7M
GA	City of Busselton	Total (All)	Total	All Customers	Fri 02-May-25	Fri 03-May-24		\$3.3M
GA	City of Busselton	Total (All)	Total	All Customers	Sat 03-May-25	Sat 04-May-24		\$3.2M
GA	City of Busselton	Total (All)	Total	All Customers	Sun 04-May-25	Sun 05-May-24		\$2.1M
GA	City of Busselton	Total (All)	Total	All Customers	Mon 05-May-25	Mon 06-May-24		\$2.3M
GA	City of Busselton	Total (All)	Total	All Customers	Tue 06-May-25	Tue 07-May-24		\$2.4M
GA	City of Busselton	Total (All)	Total	All Customers	Wed 07-May-25	Wed 08-May-24		\$2.4M

 Resident
 Business
 Events
 Visitor
 Leakage

 Region Type
 Spend Location
 Start Date
 End Date
 Benchmark Type

 Sub-region
 Busselton
 01-Apr-25
 30-Apr-25
 52 weeks prior

Event length: 30 days, Category coverage Score\*: 95.6%

#### Overview

What are some of the key insights for Busselton for all categories between 1 April 2025 and 30 April 2025?

Total spend \$41.2M ↑ 1.1%

uplift compared to Benchmark Period

Visitor spend
\$14.8M
↑ 12.6%
uplift compared to Benchmark Period

Day spend \$37.8M

92% of total spend over the event period was during the day (6am-6pm)

Night spend

\$3.4M

8% of total spend over the event period was at night (6pm-6am)

All insights are based on CommBank (Q's nationally representative retail customer transaction data between 1 April 2025 and 30 April 2025. Metrics are calculated based on electronic in-store card spend only. Online, cash, direct debit and BPAY spend is not included.

#### **Category Summary**

What are the key changes to category spend between the event period versus the benchmark period for the Busselton location?

Event period: Tue 01-Apr-25 - Wed 30-Apr-25 (30 days)

Benchmark period: Tue 02-Apr-24 - Wed 01-May-24 (30 days)

Category coverage Score\*: 95.6%

Category coverage score is defined as the proportion of compliant days / all days in the event period. Only the categories with \* below are impacted.

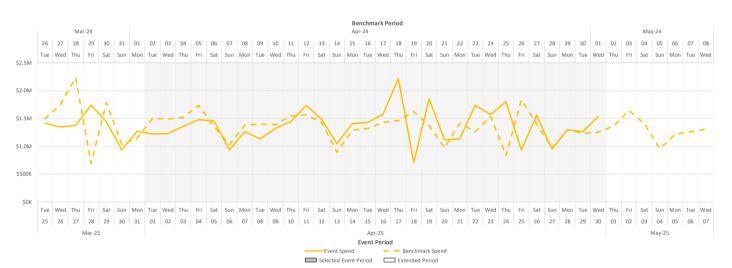
			Spe	end			C	hange vs Ben	chmark Period	I
Category	Day	Night	Visitors	Residents	Total	Benchmark period	Total %	Total \$	Visitors %	Residents %
Total	\$37.8M	\$3.4M	\$14.8M	\$26.4M	\$41.2M	\$40.7M	↑ 1.1%	↑\$450K	↑ 12.6%	↓ -4.4%
Discretionary Retail^	\$11.8M	\$157K	\$4.0M	\$8.0M	\$12.0M	\$11.8M	↑ 1.5%	↑\$181K	↑ 12.1%	↓ -3.1%
Other Discretionary Retail			\$2.8M	\$6.6M	\$9.4M	\$9.6M	↓ -2.3%	- ↓\$218K	↑ 9.4%	↓ -2.1%
Department Stores, Clothing & Accessories			\$1.2M	\$1.4M	\$2.6M	\$2.2M	↑ 18.2%	↑\$395K	↑ 42.9%	↑ 13.5%
Food Retailing	\$10.9M	\$835K	\$2.9M	\$8.9M	\$11.8M	\$11.8M	↓ -0.5%	- ↓\$56K	↑ 13.2%	↓ -4.4%
Supermarkets			\$2.0M	\$7.1M	\$9.1M	\$9.4M	↓ -3.0%	- ↓\$286K	↑ 8.8%	↓ -5.9%
Groceries and Other Food Retailing			\$939K	\$1.7M	\$2.7M	\$2.5M	↑ 9.1%	↑\$222K	↑ 24.4%	↑ 2.5%
Tourism and Entertainment	\$5.6M	\$1.6M	\$4.2M	\$3.0M	\$7.2M	\$6.5M	↑ 11.2%	↑\$727K	↑ 18.2%	↑ <b>2.9</b> %
Restaurants	\$1.3M	\$547K	\$1.1M	\$832K	\$1.9M	\$1.0M	↑ 82.8%	↑\$859K	↑ 142.4%	↑ 53.2%
Pubs, Taverns and Bars*	\$1.2M	\$559K	\$923K	\$819K	\$1.7M					
Cafes			\$905K	\$576K	\$1.5M	\$1.4M	↑ 3.8%	↑\$54K	↑ 14.3%	↓ -10.1%
Takeaway and Fast Food Outlets°	\$686K	\$249K	\$435K	\$504K	\$939K	\$809K	↑ 16.1%	↑\$130K	↑ 51.4%	↑ 34.2%
Attractions, Events and Recreation°			\$626K	\$196K	\$822K					
Breweries and Wineries*°			\$220K	\$86K	\$306K					
Private Transport			\$1.7M	\$2.7M	\$4.3M	\$3.7M	↑ 16.5%	↑\$614K	↑ 33.1%	↑ 7.9%
Accommodation - Instore*					\$67K					

<sup>\*</sup>Total sales not available for all days in selected range, \*Dayhight sales have been proportioned to total spend based on available days, \*Visitors/Residents sales have been proportioned to total spend based on available days.

## **Events Timeseries**

Discover granular time of day and day of week spend insights for the Total (All) category for All Customers to Busselton between 25 March 2025 and 30 April 2025 (incl extended dates)

7 Total (All) Total (All) Total (All) Total (All) Total (All) All Customers or Busselton Detween 25 Total (All) Total (All) Total (All) All Customers or Busselton Detween 25 Total (All) Total (All) All Customers or Busselton Detween 25 Total (All) Total (All) Total (All) Total (All) Customers or Busselton Detween 25 Total (All) Total (All) Total (All) Total (All) Total (All) Customers or Busselton Detween 25 Total (All) Total (All) Total (All) Total (All) Total (All) Total (All) Customers or Busselton Detween 25 Total (All) Total (All) Total (All) Total (All) Total (All) Total (All) Customers or Busselton Detween 25 Total (All) To



Please note that data for day/night and Visitors/Residents splits have been weighted to sum to the total spend for the selected dates in the case where a portion is not included due to data privacy rules.

Region Type	Spend Location	Category	Time of Day	Customer Type	Event Date	Benchmark Date	Event Spend	Benchmar Spend
Sub-region	Busselton	Total (All)	Total	All Customers	Tue 25-Mar-25	Tue 26-Mar-24	\$1.4M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Wed 26-Mar-25	Wed 27-Mar-24	\$1.3M	\$1.7M
Sub-region	Busselton	Total (All)	Total	All Customers	Thu 27-Mar-25	Thu 28-Mar-24	\$1.4M	\$2.2M
Sub-region	Busselton	Total (All)	Total	All Customers	Fri 28-Mar-25	Fri 29-Mar-24	\$1.7M	\$692K
Sub-region	Busselton	Total (All)	Total	All Customers	Sat 29-Mar-25	Sat 30-Mar-24	\$1.4M	\$1.8M
Sub-region	Busselton	Total (All)	Total	All Customers	Sun 30-Mar-25	Sun 31-Mar-24	\$933K	\$1.0M
Sub-region	Busselton	Total (All)	Total	All Customers	Mon 31-Mar-25	Mon 01-Apr-24	\$1.3M	\$1.1M
Sub-region	Busselton	Total (All)	Total	All Customers	Tue 01-Apr-25	Tue 02-Apr-24	\$1.2M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Wed 02-Apr-25	Wed 03-Apr-24	\$1.2M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Thu 03-Apr-25	Thu 04-Apr-24	\$1.4M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Fri 04-Apr-25	Fri 05-Apr-24	\$1.5M	\$1.7M
Sub-region	Busselton	Total (All)	Total	All Customers	Sat 05-Apr-25	Sat 06-Apr-24	\$1.5M	\$1,4M
Sub-region	Busselton	Total (All)	Total	All Customers	Sun 06-Apr-25	Sun 07-Apr-24	\$933K	\$1.0M
Sub-region	Busselton	Total (All)	Total	All Customers	Mon 07-Apr-25	Mon 08-Apr-24	\$1.3M	\$1.4M
Sub-region	Busselton	Total (All)	Total	All Customers	Tue 08-Apr-25	Tue 09-Apr-24	\$1.1M	\$1.4M
Sub-region	Busselton	Total (All)	Total	All Customers	Wed 09-Apr-25	Wed 10-Apr-24	\$1.3M	\$1.4M
Sub-region	Busselton	Total (All)	Total	All Customers	Thu 10-Apr-25	Thu 11-Apr-24	\$1.4M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Fri 11-Apr-25	Fri 12-Apr-24	\$1.7M	\$1.6M
Sub-region	Busselton	Total (All)	Total	All Customers	Sat 12-Apr-25	Sat 13-Apr-24	\$1.5M	\$1.0M
Sub-region	Busselton	Total (All)	Total	All Customers	Sun 13-Apr-25	Sun 14-Apr-24	\$1.0M	\$893K
Sub-region	Busselton	Total (All)	Total	All Customers	Mon 14-Apr-25	Mon 15-Apr-24	\$1.4M	\$1.3M
Sub-region	Busselton	Total (All)	Total	All Customers	Tue 15-Apr-25	Tue 16-Apr-24	\$1.4M	\$1.3M
Sub-region	Busselton	Total (All)	Total	All Customers	Wed 16-Apr-25	Wed 17-Apr-24	\$1.4W	\$1.3W
Sub-region	Busselton	Total (All)	Total	All Customers	Thu 17-Apr-25	Thu 18-Apr-24	\$1.0W	\$1.4W
	Busselton	Total (All)	Total	All Customers	Fri 18-Apr-25	Fri 19-Apr-24	\$706K	\$1.5M
Sub-region	Busselton	( )	Total	All Customers	Sat 19-Apr-25	Sat 20-Apr-24	\$1.9M	\$1.6M \$1.4M
Sub-region		Total (All)						\$1.4M \$972K
Sub-region	Busselton	Total (All)	Total	All Customers	Sun 20-Apr-25	Sun 21-Apr-24	\$1.1M	
Sub-region	Busselton	Total (All)	Total	All Customers	Mon 21-Apr-25	Mon 22-Apr-24	\$1.1M	\$1.4M
Sub-region	Busselton	Total (All)	Total	All Customers	Tue 22-Apr-25	Tue 23-Apr-24	\$1.7M	\$1.3M
Sub-region	Busselton	Total (All)	Total	All Customers	Wed 23-Apr-25	Wed 24-Apr-24	\$1.6M	\$1.5M
Sub-region	Busselton	Total (All)	Total	All Customers	Thu 24-Apr-25	Thu 25-Apr-24	\$1.8M	\$834K
Sub-region	Busselton	Total (All)	Total	All Customers	Fri 25-Apr-25	Fri 26-Apr-24	\$932K	\$1.8M
Sub-region	Busselton	Total (All)	Total	All Customers	Sat 26-Apr-25	Sat 27-Apr-24	\$1.6M	\$1.4M
ub-region	Busselton	Total (All)	Total	All Customers	Sun 27-Apr-25	Sun 28-Apr-24	\$950K	\$969K
Sub-region	Busselton	Total (All)	Total	All Customers	Mon 28-Apr-25	Mon 29-Apr-24	\$1.3M	\$1.3M
lub-region	Busselton	Total (All)	Total	All Customers	Tue 29-Apr-25	Tue 30-Apr-24	\$1.3M	\$1.2M
ub-region	Busselton	Total (All)	Total	All Customers	Wed 30-Apr-25	Wed 01-May-24	\$1.5M	\$1.3M
ub-region	Busselton	Total (All)	Total	All Customers	Thu 01-May-25	Thu 02-May-24		\$1.4M
ub-region	Busselton	Total (All)	Total	All Customers	Fri 02-May-25	Fri 03-May-24		\$1.6M
ub-region	Busselton	Total (All)	Total	All Customers	Sat 03-May-25	Sat 04-May-24		\$1.4M
ub-region	Busselton	Total (All)	Total	All Customers	Sun 04-May-25	Sun 05-May-24		\$954K
ub-region	Busselton	Total (All)	Total	All Customers	Mon 05-May-25	Mon 06-May-24		\$1.2M
ub-region	Busselton	Total (All)	Total	All Customers	Tue 06-May-25	Tue 07-May-24		\$1.3M
ub-region	Busselton	Total (All)	Total	All Customers	Wed 07-May-25	Wed 08-May-24		\$1.3M

 Resident
 Business
 Events
 Visitor
 Leakage

 Region Type
 Spend Location
 Start Date
 End Date
 Benchmark Type

 Sub-region
 Dunsborough
 01-Apr-25
 30-Apr-25
 52 weeks prior

Event length: 30 days, Category coverage Score\*: 100.0%

#### Overview

What are some of the key insights for Dunsborough for all categories between 1 April 2025 and 30 April 2025?

\*\*Total spend \$26.3M ↑ 10.4%

uplift compared to Benchmark Period

Visitor spend \$16.4M ↑ 15.0% uplift compared to Benchmark Period Day spend \$23.7M

90% of total spend over the event period was during the day (6am-6pm)

Night spend

\$2.6M

10% of total spend over the event period was at night (6pm-6am)

All insights are based on CommBank (Q's nationally representative retail customer transaction data between 1 April 2025 and 30 April 2025. Metrics are calculated based on electronic in-store card spend only. Online, cash, direct debit and BPAY spend is not included.

### **Category Summary**

What are the key changes to category spend between the event period versus the benchmark period for the Dunsborough location?

**Event period:** Tue 01-Apr-25 - Wed 30-Apr-25 (30 days) **Benchmark period:** Tue 02-Apr-24 - Wed 01-May-24 (30 days)

Category coverage Score\*: 100.0%

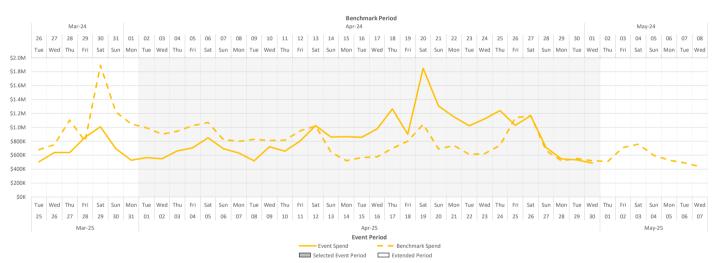
Category coverage score is defined as the proportion of compliant days / all days in the event period. Only the categories with \* below are impacted.

Day   Night   Visitors   Residents   Total   Depirod   Period   Total   Period   Total   Total   Visitors   Residents   Total   Period   Total   Total   Visitors   Residents   Total   Period   Total   Total   Visitors   Residents   Total   Period   Total   Tot				Spe	end			(	Change vs Ben	chmark Period	I
Tourism and Entertainment	Category	Day	Night	Visitors	Residents	Total		Total %	Total \$	Visitors %	Residents %
Restaurants^o   \$2.9M   \$880K   \$3.1M   \$698K   \$3.8M   \$2.7M   †39.4%   †\$1.1M   †41.9%   †19.1	Total	\$23.7M	\$2.6M	\$16.4M	\$9.9M	\$26.3M	\$23.8M	↑ 10.4%	↑\$2.5M	↑ 15.0%	↑ 3.4°
State   Stat	Tourism and Entertainment	\$8.0M	\$1.5M	\$7.7M	\$1.8M	\$9.5M	\$8.6M	↑ 10.9%	↑\$934K	↑ 13.6%	↑ 1.0%
Cafes         \$1.3M         \$412K         \$1.7M         \$1.4M         †23.9%         †\$332K         † 32.3%         † 4.3           Pubs, Taverns and Bars         \$684K         \$487K         \$865K         \$313K         \$1.2M         \$1.3M         ↓ -13.1%         _ ↓\$176K         ↓ -10.7%         ↓ -17.0           Takeaway and Fast Food Outlets^*         \$356K         \$125K         \$481K         _ ↓ -13.1%         ↓ -18.7K         ↓ -10.7%         ↓ -17.0           Attractions, Events and Recreation*         \$8.3M         \$672K         \$4.3M         \$4.6M         \$8.9M         \$7.6M         ↑ 17.8%         ↑ \$1.4M         ↑ 33.8%         ↑ 6.1           Piccretionary Retail         \$1.8M         \$1.5M         \$3.3M         \$2.9M         ↑ 15.8%         ↑ \$4.3X         ↑ 18.7           Other Discretionary Retail*         \$948K         \$1.3M         \$2.2M         ↑         ↓ \$453K         ↑ 28.3%         ↑ 18.7           Department Stores, Clothing & Accessories*         \$889K         \$219K         \$1.1M         ↓ -0.8%         - ↓ \$13K         ↑ 2.6%         ↓ -3.1           Private Transport         \$629K         \$985K         \$1.6M         \$1.6M         \$1.6M         ↓ -0.8%         - ↓ \$13K         ↑ 2.6%         ↓ -3.1 <td>Restaurants^°</td> <td>\$2.9M</td> <td>\$880K</td> <td>\$3.1M</td> <td>\$698K</td> <td>\$3.8M</td> <td>\$2.7M</td> <td>↑ 39.4%</td> <td>↑\$1.1M</td> <td>↑ 41.9%</td> <td>↑ 19.19</td>	Restaurants^°	\$2.9M	\$880K	\$3.1M	\$698K	\$3.8M	\$2.7M	↑ 39.4%	↑\$1.1M	↑ 41.9%	↑ 19.19
Pubs, Taverns and Bars \$684K \$487K \$865K \$313K \$1.2M \$1.3M \$1.3M \$1.3.1% \$1.31K \$1.2M \$1.3.1%	Breweries and Wineries°			\$1.8M	\$229K	\$2.0M	\$2.0M	↑ 0.3%	↑\$7K	↑ 10.3%	↓ -14.59
Takeaway and Fast Food Outlets^*         \$356K         \$125K         \$481K	Cafes			\$1.3M	\$412K	\$1.7M	\$1.4M	↑ 23.9%	↑\$332K	↑ 32.3%	↑ 4.3°
Attractions, Events and Recreation°  Food Retailing \$8.3M \$672K \$4.3M \$4.6M \$8.9M \$7.6M \$17.8% \$11.4M \$3.8% \$6.1 \$1.6.1  Discretionary Retail \$1.8M \$1.5M \$3.3M \$2.9M \$1.5.8% \$1.5.8 \$1.3.4 \$2.2M  Department Stores, Clothing & Accessories° \$889K \$219K \$1.1M  Private Transport \$6.00 \$6.00 \$1.00 \$	Pubs, Taverns and Bars	\$684K	\$487K	\$865K	\$313K	\$1.2M	\$1.3M	↓ -13.1%	- ↓\$176K	↓ -10.7%	↓ -17.09
Food Retailing         \$8.3M         \$672K         \$4.3M         \$4.6M         \$8.9M         \$7.6M         \$1.8M         \$1.4M         \$3.8%         \$6.6           Discretionary Retail         \$1.8M         \$1.5M         \$3.3M         \$2.9M         \$15.8K         \$453K         \$2.3%         \$18.7           Other Discretionary Retail*         \$948K         \$1.3M         \$2.2M         \$2.2M </td <td>Takeaway and Fast Food Outlets^°</td> <td>\$356K</td> <td>\$125K</td> <td></td> <td></td> <td>\$481K</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Takeaway and Fast Food Outlets^°	\$356K	\$125K			\$481K					
Discretionary Retail         \$1.8M         \$1.5M         \$3.3M         \$2.9M         \$15.8%         \$453K         \$2.3%         \$18.7           Other Discretionary Retail*         \$948K         \$1.3M         \$2.2M	Attractions, Events and Recreation°					\$354K					
Other Discretionary Retail®         \$948K         \$1.3M         \$2.2M           Department Stores, Clothing & Accessories®         \$889K         \$219K         \$1.1M           Private Transport         \$629K         \$985K         \$1.6M         \$1.6M         \$1.6M         \$1.3K         \$2.6%         \$1.3K         \$2.6%         \$1.3K         \$1.5M	Food Retailing	\$8.3M	\$672K	\$4.3M	\$4.6M	\$8.9M	\$7.6M	↑ 17.8%	↑\$1.4M	↑ 33.8%	↑ 6.19
Department Stores, Clothing & Accessories*         \$889K         \$219K         \$1.1M           Private Transport         \$629K         \$985K         \$1.6M	Discretionary Retail			\$1.8M	\$1.5M	\$3.3M	\$2.9M	↑ 15.8%	↑\$453K	↑ <b>28.3</b> %	↑ 18.79
Private Transport \$629K \$985K \$1.6M \$1.6M ↓-0.8% -↓\$13K ↑2.6% ↓-3.1	Other Discretionary Retail°			\$948K	\$1.3M	\$2.2M					
	Department Stores, Clothing & Accessories°			\$889K	\$219K	\$1.1M					
Accommodation - Instore* \$1.2M \$200K \$1.4M \$1.5M \$1.5M \$1.5M \$1.5M \$1.5M	Private Transport			\$629K	\$985K	\$1.6M	\$1.6M	↓ -0.8%	- ↓\$13K	↑ <b>2.6</b> %	↓ -3.19
	Accommodation - Instore°			\$1.2M	\$200K	\$1.4M	\$1.5M	↓ -7.1%	- ↓\$106K	↓ -18.5%	↑ 150.09

<sup>\*</sup> Total sales not available for all days in selected range. A Dayhight sales have been proportioned to total spend based on available days. \* Visitors/Residents sales have been proportioned to total spend based on available days.

#### **Events Timeseries**

Discover granular time of day and day of week spend insights for the Total (All) category for All Customers to Dunsborough between 25 March 2025 and 30 April 2025 (incl extended dates) 7 Total (All) Total (All Customers to Dunsborough between 25 March 2025 and 30 April 2025 (incl extended dates) 7 Total (All) Total (All) Total (All) Total (All) Total (All) Total (All Customers to Dunsborough between 25 March 2025 and 30 April 2025 (incl extended dates) 7 Total (All) Tot



Please note that data for day/night and Visitors/Residents splits have been weighted to sum to the total spend for the selected dates in the case where a portion is not included due to data privacy rules.

Region Type	Spend Location	Category	Time of Day	Customer Type	Event Date	Benchmark Date	Event Spend	Benchmark Spend
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 25-Mar-25	Tue 26-Mar-24	\$504K	\$679K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 26-Mar-25	Wed 27-Mar-24	\$638K	\$752K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 27-Mar-25	Thu 28-Mar-24	\$639K	\$1.1M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 28-Mar-25	Fri 29-Mar-24	\$856K	\$801K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 29-Mar-25	Sat 30-Mar-24	\$1.0M	\$1.9M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 30-Mar-25	Sun 31-Mar-24	\$694K	\$1.2M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 31-Mar-25	Mon 01-Apr-24	\$529K	\$1.0M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 01-Apr-25	Tue 02-Apr-24	\$565K	\$993K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 02-Apr-25	Wed 03-Apr-24	\$549K	\$902K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 03-Apr-25	Thu 04-Apr-24	\$662K	\$945K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 04-Apr-25	Fri 05-Apr-24	\$706K	\$1.0M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 05-Apr-25	Sat 06-Apr-24	\$850K	\$1.1M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 06-Apr-25	Sun 07-Apr-24	\$693K	\$824K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 07-Apr-25	Mon 08-Apr-24	\$632K	\$800K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 08-Apr-25	Tue 09-Apr-24	\$518K	\$827K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 09-Apr-25	Wed 10-Apr-24	\$722K	\$813K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 10-Apr-25	Thu 11-Apr-24	\$657K	\$816K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 11-Apr-25	Fri 12-Apr-24	\$803K	\$951K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 12-Apr-25	Sat 13-Apr-24	\$1.0M	\$1.0M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 13-Apr-25	Sun 14-Apr-24	\$862K	\$642K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 14-Apr-25	Mon 15-Apr-24	\$866K	\$522K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 15-Apr-25	Tue 16-Apr-24	\$857K	\$567K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 16-Apr-25	Wed 17-Apr-24	\$976K	\$577K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 17-Apr-25	Thu 18-Apr-24	\$1.3M	\$699K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 18-Apr-25	Fri 19-Apr-24	\$901K	\$802K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 19-Apr-25	Sat 20-Apr-24	\$1.8M	\$1.0M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 20-Apr-25	Sun 21-Apr-24	\$1.3M	\$689K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 21-Apr-25	Mon 22-Apr-24	\$1.2M	\$740K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 22-Apr-25	Tue 23-Apr-24	\$1.0M	\$611K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 23-Apr-25	Wed 24-Apr-24	\$1.1M	\$623K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 24-Apr-25	Thu 25-Apr-24	\$1.2M	\$741K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 25-Apr-25	Fri 26-Apr-24	\$1.0M	\$1.1M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 26-Apr-25	Sat 27-Apr-24	\$1.2M	\$1.2M
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 27-Apr-25	Sun 28-Apr-24	\$709K	\$666K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 28-Apr-25	Mon 29-Apr-24	\$547K	\$519K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 29-Apr-25	Tue 30-Apr-24	\$532K	\$551K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 30-Apr-25	Wed 01-May-24	\$487K	\$520K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Thu 01-May-25	Thu 02-May-24		\$509K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Fri 02-May-25	Fri 03-May-24		\$710K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sat 03-May-25	Sat 04-May-24		\$758K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Sun 04-May-25	Sun 05-May-24		\$597K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Mon 05-May-25	Mon 06-May-24		\$528K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Tue 06-May-25	Tue 07-May-24		\$491K
Sub-region	Dunsborough	Total (All)	Total	All Customers	Wed 07-May-25	Wed 08-May-24		\$436K

Business **Events** Leakage Region Type Benchmark Type

Event length: 30 days, Category coverage Score\*: 99.4%

30-Apr-25

#### Overview

Sub-region

What are some of the key insights for West Busselton for all categories between 1 April 2025 and 30 April 2025?

West Busselton

Total spend \$25.9M ↑ 29.5%

uplift compared to Benchmark Period

Visitor spend \$11.2M ↑ 43.9% uplift compared to Benchmark Period

Day spend \$24.0M

52 weeks prior

93% of total spend over the event period was during the day (6am-6pm)

Night spend

\$1.9M

7% of total spend over the event period was at night (6pm-6am)

All insights are based on CommBank iQ's nationally representative retail customer transaction data between 1 April 2025 and 30 April 2025. Metrics are calculated based on electronic in-store card spend only. Online, cash, direct debit and BPAY spend is not included.

01-Apr-25

### **Category Summary**

What are the key changes to category spend between the event period versus the benchmark period for the West Busselton location?

Event period: Tue 01-Apr-25 - Wed 30-Apr-25 (30 days) Benchmark period: Tue 02-Apr-24 - Wed 01-May-24 (30 days) Category coverage Score\*: 99.4%

Category coverage score is defined as the proportion of compliant days / all days in the event period. Only the categories with \* below are impacted.

			Spe	end			C	hange vs Ben	chmark Period	l
Category	Day	Night	Visitors	Residents	Total	Benchmark period	Total %	Total \$	Visitors %	Residents %
Total	\$24.0M	\$1.9M	\$11.2M	\$14.7M	\$25.9M	\$20.0M	↑ 29.5%	↑\$5.9M	<b>† 43.9%</b>	↑ 20.3%
Food Retailing	\$11.3M	\$643K	\$4.4M	\$7.6M	\$12.0M	\$7.3M	↑ 63.2%	↑\$4.6M	↑ 126.7%	↑ 40.3%
Supermarkets			\$1.6M	\$4.4M	\$6.0M	\$5.8M	↑ 3.3%	↑\$190K	↑ 16.9%	↑ 4.0%
Groceries and Other Food Retailing			\$2.8M	\$3.2M	\$6.0M	\$1.5M	↑ 290.3%	↑\$4.4M	↑ 488.4%	↑ 229.2%
Discretionary Retail^°	\$5.6M	\$201K	\$2.1M	\$3.7M	\$5.8M	\$5.6M	↑ 3.8%	↑\$211K	↑ 3.8%	↓ -7.1%
Private Transport			\$1.4M	\$1.6M	\$3.0M	\$2.4M	↑ 26.3%	↑\$622K	↑ <b>22.8%</b>	↑ 30.0%
Tourism and Entertainment	\$1.8M	\$585K	\$1.2M	\$1.1M	\$2.4M	\$2.0M	↑ 17.4%	↑\$352K	↑ <b>27.7%</b>	↑ 8.9%
Takeaway and Fast Food Outlets	\$894K	\$319K	\$554K	\$656K	\$1.2M	\$1.2M	↑ 0.6%	↑\$7K	↑ 7.4%	↓ -5.3%
Restaurants*°			\$157K	\$166K	\$323K					
Cafes°			\$91K	\$113K	\$204K	\$170K	↑ 20.0%	↑\$34K	↑ 4.3%	↓ -1.1%
Attractions, Events and Recreation*°			\$107K	\$92K	\$199K					
Accommodation - Instore°			\$1.7M	\$205K	\$1.9M					

<sup>\*</sup>Total sales not available for all days in selected range, \*Dayhight sales have been proportioned to total spend based on available days, \*Visitors/Residents sales have been proportioned to total spend based on available days.

## **Events Timeseries**

Discover granular time of day and day of week spend insights for the Total (All) category for All Customers to West Busselton between 25 March 2025 and 30 April 2025 (incl extended dates)

7

Category

Total (All)

Time of Day

Total

**Customer Type** 

All Customers

Benchmark Period 26 27 28 29 30 31 01 02 03 04 05 06 07 08 29 30 31 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01 02 03 04 05 06 07 08 07 \$1.4M \$1.0M \$400K Tue Wed Thu Fri Sat Sun Mon Tu 25 26 27 28 29 30 31 01 02 03 04 05 06 07 18 19 20 23 24 25 26 27 28 29 30 31 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 01 02 03 04 05 06 07 Apr-25 Event Period

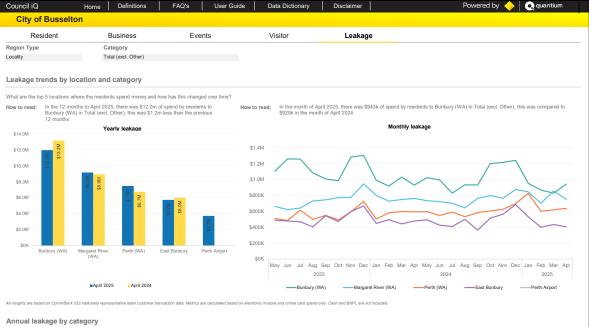
Event Spend

Selected Event Period

Extended Period

Extended Period

Region Type	Spend Location	Category	Time of Day	Customer Type	Event Date	Benchmark Date	Event Spend	Benchmar Spend
Sub-region	West Busselton	Total (All)	Total	All Customers	Tue 25-Mar-25	Tue 26-Mar-24	\$681K	\$756K
Sub-region	West Busselton	Total (All)	Total	All Customers	Wed 26-Mar-25	Wed 27-Mar-24	\$746K	\$859K
Sub-region	West Busselton	Total (All)	Total	All Customers	Thu 27-Mar-25	Thu 28-Mar-24	\$806K	\$1.1M
Sub-region	West Busselton	Total (All)	Total	All Customers	Fri 28-Mar-25	Fri 29-Mar-24	\$983K	\$488K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sat 29-Mar-25	Sat 30-Mar-24	\$881K	\$972K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sun 30-Mar-25	Sun 31-Mar-24	\$738K	\$541K
Sub-region	West Busselton	Total (All)	Total	All Customers	Mon 31-Mar-25	Mon 01-Apr-24	\$741K	\$589K
Sub-region	West Busselton	Total (All)	Total	All Customers	Tue 01-Apr-25	Tue 02-Apr-24	\$732K	\$724K
Sub-region	West Busselton	Total (All)	Total	All Customers	Wed 02-Apr-25	Wed 03-Apr-24	\$676K	\$672K
Sub-region	West Busselton	Total (All)	Total	All Customers	Thu 03-Apr-25	Thu 04-Apr-24	\$753K	\$720K
ub-region	West Busselton	Total (All)	Total	All Customers	Fri 04-Apr-25	Fri 05-Apr-24	\$1.0M	\$922K
ub-region	West Busselton	Total (All)	Total	All Customers	Sat 05-Apr-25	Sat 06-Apr-24	\$846K	\$745K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sun 06-Apr-25	Sun 07-Apr-24	\$717K	\$611K
Sub-region	West Busselton	Total (All)	Total	All Customers	Mon 07-Apr-25	Mon 08-Apr-24	\$689K	\$680K
Sub-region	West Busselton	Total (All)	Total	All Customers	Tue 08-Apr-25	Tue 09-Apr-24	\$699K	\$636K
Sub-region	West Busselton	Total (All)	Total	All Customers	Wed 09-Apr-25	Wed 10-Apr-24	\$803K	\$661K
ub-region	West Busselton	Total (All)	Total	All Customers	Thu 10-Apr-25	Thu 11-Apr-24	\$744K	\$772K
ub-region	West Busselton	Total (All)	Total	All Customers	Fri 11-Apr-25	Fri 12-Apr-24	\$996K	\$820K
ub-region	West Busselton	Total (All)	Total	All Customers	Sat 12-Apr-25	Sat 13-Apr-24	\$1.0M	\$711K
ub-region	West Busselton	Total (All)	Total	All Customers	Sun 13-Apr-25	Sun 14-Apr-24	\$815K	\$522K
ub-region	West Busselton	Total (All)	Total	All Customers	Mon 14-Apr-25	Mon 15-Apr-24	\$835K	\$631K
ub-region	West Busselton	Total (All)	Total	All Customers	Tue 15-Apr-25	Tue 16-Apr-24	\$911K	\$601K
Sub-region	West Busselton	Total (All)	Total	All Customers	Wed 16-Apr-25	Wed 17-Apr-24	\$1.1M	\$577K
Sub-region	West Busselton	Total (All)	Total	All Customers	Thu 17-Apr-25	Thu 18-Apr-24	\$1.5M	\$712K
Sub-region	West Busselton	Total (All)	Total	All Customers	Fri 18-Apr-25	Fri 19-Apr-24	\$672K	\$795K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sat 19-Apr-25	Sat 20-Apr-24	\$1.2M	\$709K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sun 20-Apr-25	Sun 21-Apr-24	\$708K	\$555K
Sub-region	West Busselton	Total (All)	Total	All Customers	Mon 21-Apr-25	Mon 22-Apr-24	\$846K	\$527K
Sub-region	West Busselton	Total (All)	Total	All Customers	Tue 22-Apr-25	Tue 23-Apr-24	\$960K	\$684K
Sub-region	West Busselton	Total (All)	Total	All Customers	Wed 23-Apr-25	Wed 24-Apr-24	\$945K	\$767K
Sub-region	West Busselton	Total (All)	Total	All Customers	Thu 24-Apr-25	Thu 25-Apr-24	\$1.1M	\$515K
Sub-region	West Busselton	Total (All)	Total	All Customers	Fri 25-Apr-25	Fri 26-Apr-24	\$749K	\$807K
ub-region	West Busselton	Total (All)	Total	All Customers	Sat 26-Apr-25	Sat 27-Apr-24	\$1.0M	\$799K
ub-region	West Busselton	Total (All)	Total	All Customers	Sun 27-Apr-25	Sun 28-Apr-24	\$811K	\$489K
ub-region	West Busselton	Total (All)	Total	All Customers	Mon 28-Apr-25	Mon 29-Apr-24	\$708K	\$527K
ub-region	West Busselton	Total (All)	Total	All Customers	Tue 29-Apr-25	Tue 30-Apr-24	\$672K	\$517K
ub-region	West Busselton	Total (All)	Total	All Customers	Wed 30-Apr-25	Wed 01-May-24	\$715K	\$609K
ub-region	West Busselton	Total (All)	Total	All Customers	Thu 01-May-25	Thu 02-May-24		\$664K
ub-region	West Busselton	Total (All)	Total	All Customers	Fri 02-May-25	Fri 03-May-24		\$821K
ub-region	West Busselton	Total (All)	Total	All Customers	Sat 03-May-25	Sat 04-May-24		\$783K
Sub-region	West Busselton	Total (All)	Total	All Customers	Sun 04-May-25	Sun 05-May-24		\$490K
Sub-region	West Busselton	Total (All)	Total	All Customers	Mon 05-May-25	Mon 06-May-24		\$509K
ub-region	West Busselton	Total (All)	Total	All Customers	Tue 06-May-25	Tue 07-May-24		\$559K
ub-region	West Busselton	Total (All)	Total	All Customers	Wed 07-May-25	Wed 08-May-24		\$544K
-					-			



How does the Leakage compare across categories?

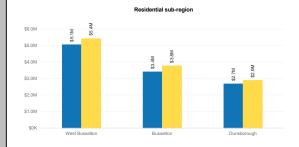
How to read: In the 12 months to April 2025, residents spent \$12.0m on Total (excl. Other) in Bunbury (WA). This was \$1.2m or -9.9% decrease compared to April 2024.

		Total (excl.	Other)	
Locality	April 2025 Spend	April 2024 Spend	Spend Change	Spend % Change
IN LGA	\$550.9M	\$528.7M	↑\$22.2M	↑ 4.0°
Online	\$162.2M	\$144.1M	↑\$18.1M	↑ 11.2
Bunbury (WA)	\$12.0M	\$13.2M	-\$1.2M	↓-9.9
Margaret River (WA)	\$9.2M	\$8.9M	↑\$224K	↑ 2.4
Perth (WA)	\$7.5M	\$6.7M	↑\$722K	↑ 9.7
East Bunbury	\$5.7M	\$6.0M	- \$265K	↓ -4.6
Perth Airport	\$3.7M			

#### Annual leakage by sub-region and crowd

How does the proportion of expenditure change by sub-region and Crowd?

How to read: In the 12 months to April 2025, there was \$5.1m of spend by West Busselton residents to Bunbury (WA) in Total (excl. Other), this was \$374k less than the previous 12 months.

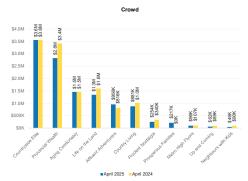


■April 2025 ■April 2024

How to read: In the 12 months to April 2025, there was \$3.6m of spend by Countryside Elite residents to Bunbury (WA) in Total (excl. Other), this was \$11k less than the previous 12 months.

Bunbury (WA)

Location



 Resident
 Business
 Events
 Visitor
 Leakage

 Month
 Filter
 Region Type
 Resident location

 April 2025
 Resident location
 LGA
 City of Busselton

#### Overview

What are some of the key insights for City of Busselton residents during April 2025?

Total spend \$126.2M \$3.9% .vs last year

↑ 4.6% .vs Regional WA

Top category
Supermarkets

\$18.2M of spend for City of Bussellon residents is within this category during April 2025

Top lifestage
Retiree

28.9% of spend for City of Busselton residents are

within this lifestage during April 2025

Proportion of spend into the LGA 40.6% of spend for City of Busselton residents during April

2025

All insights are based on CommBank IQ's nationally representative retail customer transaction data for April 2025. Metrics are calculated based on electronic in-store and online card spend, direct debit and BPAY. Cash & BNPL spend are not included. Refer to Definition (cont) tab for a

## Category performance

What are the highest performing categories for City of Busselton residents during the past 12 months (May 2024 - April 2025)?

	r	Monthly		Annual (L	ast 12 months ι	up to April 2025	5)
		% Change	e vs last year				
Category	Spend	Selected regional WA		Spend	vs previous 12 months	Affinity	Penetration
Total	\$126.2M	↑ 3.9%	↑ <b>4.6</b> %	\$1.56B	↑ 5.5%		
Discretionary Retail	\$27.5M	↑ <b>4.0</b> %	↑ <b>6.4</b> %	\$345.7M	↑ 5.7%	1.00x	99.2%
Other Discretionary Retail	\$17.4M	↑ 0.4%	↑ 4.5%	\$219.4M	↑ 3.7%	1.00x	98.89
Department Stores, Clothing & Accessories	\$7.7M	↑ 11.4%	↑ 7.2%	\$95.8M	↑ 7.1%	0.99x	96.59
Buy Now Pay Later	\$2.0M	↑ 9.8%	↑ 16.9%	\$25.6M	↑ 18.7%	0.72x	18.29
Print Media and Books	\$279K	↑ 6.7%	↑ 0.5%	\$3.8M	↑ 6.9%	1.03x	39.89
Children and Baby Stores	\$91K	↑ 16.1%	↑ 8.8%	\$1.1M	↑ 6.2%	0.57x	8.89
Food Retailing	\$26.6M	↑ 9.9%	↑ 8.5%	\$314.0M	↑ <b>4.4</b> %	1.00x	99.39
Supermarkets	\$18.2M	↑ 1.2%	↑ 6.9%	\$224.9M	↑ 1.7%	1.00x	98.99
Groceries and Other Food Retailing	\$8.4M	↑ 35.2%	↑ 13.9%	\$89.0M	↑ 11.8%	1.00x	97.59
Household	\$23.4M	↓ -3.5%	↑ 1.2%	\$294.1M	↑ 5.6%	0.99x	98.79
Insurance	\$8.6M	↓ -0.3%	↑ 2.3%	\$101.6M	↑ 9.6%	0.98x	64.59
Telecommunication Services	\$3.6M	↑ 4.8%	↑ 8.1%	\$43.2M	↑ 7.9%	0.97x	78.29
Electricity, Gas and Water Supply	\$2.9M	↓ -11.5%	↓ -9.6%	\$43.0M	↓ -3.2%	1.04x	52.09
Personal Services	\$2.1M	↑ 3.4%	↑ 5.8%	\$26.2M	↑ 8.7%	0.98x	78.49
Motor Vehicle Services	\$2.0M	↓ -8.9%	↑ 2.1%	\$23.5M	↑ 3.4%	1.10x	62.99
Pet Care	\$1.4M	↓ -15.8%	↑ 2.2%	\$18.8M	↑ 2.3%	1.20x	45.39
Fitness	\$769K	↑ 36.8%	↑ 8.2%	\$8.0M	↑ 29.1%	0.71x	42.89
Public Services	\$747K	↓ -35.8%	↓ -7.2%	\$13.3M	↓ -7.9%	1.09x	61.39
School Education	\$728K	↓ -4.4%	↑ 5.9%	\$8.2M	↑ 11.6%	0.61x	20.19
Childcare Services	\$314K	↑ 38.4%	↑ 5.3%	\$3.7M	↑ 1.7%	0.92x	6.09
Charities	\$193K	↓ -36.8%	↓ -4.6%	\$2.6M	↓ -13.8%	0.94x	28.49
Computer Services	\$128K	↑ 46.6%	↓ -4.4%	\$1.9M	↑ 37.7%	0.75x	10.49
Tourism and Entertainment	\$15.4M	↑ <b>5.4</b> %	↑ 7.5%	\$181.0M	↑ 8.9%	1.00x	99.39
Restaurants	\$3.6M	↑ 23.3%	↑ 13.8%	\$39.8M	↑ 14.2%	0.99x	92.89
Takeaway and Fast Food Outlets	\$2.7M	↑ 1.9%	↑ 4.9%	\$31.8M	↑ 4.7%	0.98x	93.5
Pubs, Taverns and Bars	\$2.4M	↓ -3.6%	↑ 6.7%	\$29.2M	↑ 4.5%	1.06x	84.99
Cafes	\$1.8M	↓ -2.4%	↓ -9.3%	\$21.7M	↑ 4.3%	1.00x	88.29
Attractions, Events and Recreation	\$1.8M	↑ 0.9%	↑ 8.2%	\$21.8M	↑ 4.7%	0.94x	73.7
Online Entertainment	\$1.7M	↑ 3.6%	↑ 12.5%	\$20.4M	↑ 22.8%	0.97x	68.09
Food Delivery Services	\$789K	↑ 25.6%	↑ 29.8%	\$8.3M	↑ 22.0%	0.63x	26.4
Breweries and Wineries	\$606K	↓ -6.2%	↓ -5.4%	\$8.0M	↑ 0.4%	2.98x	52.6
Private Transport	\$10.6M	↑ 1.3%	↓ -1.0%	\$123.1M	↑ 0.1%	1.00x	96.89
Accommodation	\$3.4M	↑ 8.0%	↑ 3.6%	\$38.3M	↑ 6.7%	1.08x	64.0

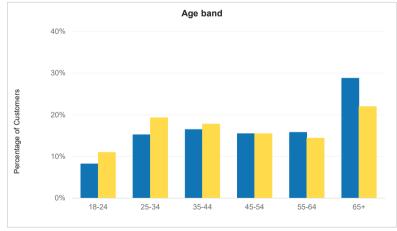
Affinity is based on the proportion of the residents shopping with the category (not restricted to location). Benchmark is based on the spend of all residents in Regional WA.

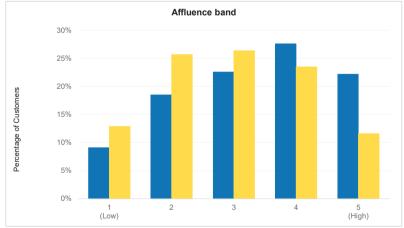
## Demographic profiles

What is the profile of City of Busselton residents during the recent static period (May 2024 - April 2025)?









See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

## Brand preference

The Reject Shop

What are the top brand preferences of City of Busselton residents during the recent static period (May 2024 - April 2025)?

Top 5 Clothing & Access	ories	
Brand	Affinity	Penetration
Rockmans	3.04x	7.0%
Ghanda Clothing	2.56x	13.6%
Angus And Coote	2.36x	5.0%
Just Jeans	2.08x	12.4%
Gazman	1.75x	3.8%

Just Jeans	2.08x	12.4%
Gazman	1.75x	3.8%
Top 5 General Retail		
Brand	Affinity	Penetration
Brand Red Dot	Affinity 11.14x	Penetration 45.3%
	-	

Top 5 Food Retailing			
Brand	Affinity	Penetration	
Bunbury Farmers Market	>30x	60.0%	
Liquor Stax	19.71x	33.8%	
Liquor Barons	5.91x	8.8%	
The Good Grocer	3.59x	5.8%	
The Jerky Co	2.15x	2.3%	

Top 5 Homewares and Appliances			
Brand	Affinity	Penetration	
House	2.81x	20.7%	
Beacon Lighting	2.15x	5.2%	
The Good Guys	2.12x	27.5%	
Harvey Norman	1.88x	4.3%	
Adairs	1 74x	10.4%	

Top 5 Eating and Drinking Out			
Chicken Treat	10.79x	23.5%	
Dome Cafe	10.00x	38.4%	
Sushi Sushi	2.80x	28.2%	
Miss Maud	2.54x	4.9%	
Bod Boostor	2.024	26 40/	

Top 5 Personal Services			
Brand	Affinity	Penetration	
Price Attack	3.69x	7.9%	
Priceline	3.41x	26.0%	
Essential Beauty	0.77x	0.8%	
Adore Beauty	0.72x	1.4%	
The Body Shop	0.67x	3.0%	

Temu 0.97x 22.6% Adairs 1.74x 10.4% The Body Shop

Affinity is based on the proportion of the residents shopping with the brand (not restricted to location) over the proportion of all Australian's shopping with the brand. Penetration is based on the proportion of the residents shopping with the brand (not restricted to location).

 Resident
 Business
 Events
 Visitor
 Leakage

 Month
 Filter
 Region Type
 Resident location

 April 2025
 Resident location
 Sub-region
 Busselton

#### Overview

What are some of the key insights for Busselton residents during April 2025?

Total spend \$32.6M

↑ 4.6% .vs Regional WA

Top category
Supermarkets

\$4.8M of spend for Busselton residents is within this category during April 2025

Top lifestage
Retiree

26.6% of spend for Busselton residents are within

this lifestage during April 2025

39.2%

of spend for Busselton residents during April 2025

Proportion of spend into the LGA

All insights are based on CommBank iQ's nationally representative retail customer transaction data for April 2025. Metrics are calculated based on electronic in-store and online card spend, direct debit and BPAY. Cash & BNPL spend are not included. Refer to Definition (cont) tab for a

### Category performance

What are the highest performing categories for Busselton residents during the past 12 months (May 2024 - April 2025)?

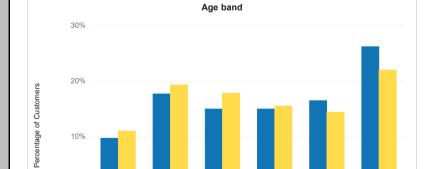
		Monthly			Annual (Last 12 months up to April 2025)			
Category		% Change vs last year						
	Spend	Selected region	Regional WA	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$32.6M	↑ 5.6%	<b>↑ 4.6%</b>	\$389.7M	↑ 5.7%			
Discretionary Retail	\$7.3M	↑ <b>7.1%</b>	↑ 6.4%	\$88.2M	↑ 5.2%	1.00x	99.1%	
Other Discretionary Retail	\$4.6M	↑ 4.5%	↑ 4.5%	\$55.9M	↑ 4.0%	0.99x	98.79	
Department Stores, Clothing & Accessories	\$2.0M	↑ 11.7%	↑ 7.2%	\$24.0M	↑ 4.2%	0.98x	95.89	
Buy Now Pay Later	\$598K	↑ 7.4%	↑ 16.9%	\$7.2M	↑ 19.4%	0.73x	18.49	
Print Media and Books	\$73K	↑ 75.9%	↑ 0.5%	\$845K	↓ -0.4%	0.90x	35.19	
Children and Baby Stores	\$19K	↓ -1.6%	↑ 8.8%	\$257K	↑ 17.4%	0.50x	7.79	
Food Retailing	\$6.7M	↑ 11.9%	↑ 8.5%	\$77.8M	↑ 4.3%	1.00x	99.39	
Supermarkets	\$4.8M	↑ 4.1%	↑ 6.9%	\$57.2M	↑ 1.2%	1.00x	99.09	
Groceries and Other Food Retailing	\$1.9M	↑ 37.2%	↑ 13.9%	\$20.6M	↑ 14.1%	0.99x	97.39	
Household	\$5.8M	↓ -1.1%	↑ 1.2%	\$70.9M	↑ 4.7%	0.99x	98.19	
Insurance	\$2.2M	↑ 12.3%	↑ 2.3%	\$24.4M	↑ 9.1%	0.92x	60.79	
Telecommunication Services	\$925K	↑ 4.1%	↑ 8.1%	\$11.0M	↑ 7.5%	0.97x	77.79	
Electricity, Gas and Water Supply	\$744K	↓ -12.7%	↓ -9.6%	\$10.4M	↓ -3.2%	0.94x	47.09	
Personal Services	\$528K	↓ -1.6%	↑ 5.8%	\$6.2M	↑ 5.7%	0.94x	74.69	
Motor Vehicle Services	\$396K	↓ -29.9%	↑ 2.1%	\$5.5M	↑ 1.5%	1.00x	57.19	
Pet Care	\$349K	↓ -25.7%	↑ 2.2%	\$4.6M	↑ 1.2%	1.03x	38.9	
Public Services	\$221K	↓ -10.3%	↓ -7.2%	\$3.4M	↓ -8.3%	0.97x	54.3	
Fitness	\$171K	↑ 49.6%	↑ 8.2%	\$2.0M	↑ 23.3%	0.66x	39.7	
School Education	\$146K	↓ -1.6%	↑ 5.9%	\$2.0M	↑ 10.4%	0.54x	17.8	
Childcare Services	\$62K	↑ 97.3%	↑ 5.3%	\$774K	↑ 22.7%	0.61x	4.0	
Charities	\$43K	↓ -1.9%	↓ -4.6%	\$558K	↓ -11.9%	0.84x	25.5	
Computer Services	\$25K	↑ 52.6%	↓ -4.4%	\$270K	↓ -17.1%	0.68x	9.49	
Tourism and Entertainment	\$4.4M	↑ 18.9%	↑ <b>7.5</b> %	\$47.3M	↑ 11.3%	1.00x	99.39	
Restaurants	\$1.0M	↑ 52.1%	↑ 13.8%	\$9.5M	↑ 13.4%	0.98x	92.09	
Takeaway and Fast Food Outlets	\$750K	↑ 10.5%	↑ 4.9%	\$8.7M	↑ 6.2%	0.98x	93.5	
Pubs, Taverns and Bars	\$694K	↓ -8.5%	↑ 6.7%	\$8.2M	↑ 7.5%	1.04x	83.6	
Attractions, Events and Recreation	\$560K	↑ 47.6%	↑ 8.2%	\$5.8M	↑ 15.8%	0.90x	70.6	
Cafes	\$475K	↑ 9.6%	↓ -9.3%	\$5.4M	↑ 6.5%	0.98x	85.79	
Online Entertainment	\$457K	↑ 14.5%	↑ 12.5%	\$5.3M	↑ 23.8%	0.95x	66.9	
Food Delivery Services	\$255K	↑ 34.2%	↑ 29.8%	\$2.6M	↑ 22.7%	0.67x	27.9	
Breweries and Wineries	\$141K	↓ -8.0%	↓ -5.4%	\$1.8M	↓ -0.7%	2.73x	48.3	
Private Transport	\$2.6M	↑ <b>2.8</b> %	↓ -1.0%	\$30.3M	↑ <b>2.4%</b>	0.99x	96.4	
Accommodation	\$926K	↑ 34.3%	↑ 3.6%	\$9.8M	↑ 11.5%	1.01x	60.2	

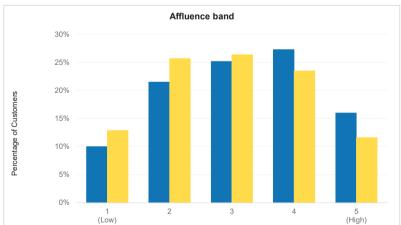
Affinity is based on the proportion of the residents shopping with the category (not restricted to location) over the proportion of all Australian's shopping with the category. Spend and Penetration is based on the aggregated spend and the proportion of the customer group shopping within the category (not restricted to location). Benchmark is based on the spend of all residents in Regional WA.

## Demographic profiles

Busselton

What is the profile of Busselton residents during the recent static period (May 2024 - April 2025)?





See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

Australian Average Population

## Brand preference

What are the top brand preferences of Busselton residents during the recent static period (May 2024 - April 2025)?

Top 5 Clothing & Accessories			
Brand	Affinity	Penetration	
Rockmans	3.01x	6.9%	
Angus And Coote	2.22x	4.7%	
Ghanda Clothing	2.00x	10.7%	
Just Jeans	1.96x	11.7%	
Spendless Shoes	1.44x	10.0%	

Top 5 General Retail		
Brand	Affinity	Penetration
Red Dot	10.92x	44.4%
Perth Duty Free	5.91x	5.9%
The Reject Shop	1.09x	41.3%
Kmart	1.05x	82.3%
Temu	0.88x	20.4%

Top 5 Food Retailing			
Brand	Affinity	Penetration	
Bunbury Farmers Market	>30x	54.4%	
Liquor Stax	10.96x	18.8%	
Liquor Barons	4.65x	6.9%	
The Good Grocer	2.68x	4.3%	
The Could Ched	2 222	11 60/	

Top 5 Homewares and Appliances			
Brand	Affinity	Penetration	
House	2.75x	20.3%	
Beacon Lighting	2.08x	5.0%	
The Good Guys	2.01x	26.1%	
Harvey Norman	1.71x	3.9%	
Barbegues Galore	1.61x	2.8%	

Top 5 Eating and Drinking Out			
Brand	Affinity	Penetration	
Dome Cafe	9.41x	36.2%	
Chicken Treat	9.37x	20.4%	
Sushi Sushi	2.75x	27.7%	
Miss Maud	2.58x	5.0%	
Ped Poester	2.06v	26 99/	

Top 5 Personal Services			
Brand	Affinity	Penetration	
Price Attack	3.64x	7.7%	
Priceline	3.58x	27.3%	
Essential Beauty	0.75x	0.8%	
Adore Beauty	0.70x	1.4%	
The Body Shop	0.66x	2.9%	

Affinity is based on the proportion of the residents shopping with the brand (not restricted to location) over the proportion of all Australian's shopping with the brand. Penetration is based on the proportion of the residents shopping with the brand (not restricted to location)

Resident Business **Events** Visitor Leakage Region Type Filter Month Resident location Resident location Sub-region April 2025 Dunsborough

#### Overview

What are some of the key insights for Dunsborough residents during April 2025?

Total spend \$39.1M ↑ 3.8% .vs last year

↑ 4.6% .vs Regional WA

Top category Other Discretionary Retail \$5.5M of spend for Dunsborough residents is within this category during April 2025

Top lifestage Retiree

Proportion of spend into the LGA 37.6%

25.7% of spend for Dunsborough residents are of spend for Dunsborough residents during April within this lifestage during April 2025 2025

## Category performance

What are the highest performing categories for Dunsborough residents during the past 12 months (May 2024 - April 2025)?

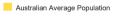
		Monthly		Annual (L	Annual (Last 12 months up to April 2025)		
Category		% Change	e vs last year		vs previous 12 months		
Sategory	Spend	Selected region	Regional WA	Spend		Affinity	Penetration
Total	\$39.1M	↑ 3.8%	↑ 4.6%	\$487.7M	↑ 6.3%		
Discretionary Retail	\$8.4M	↑ 8.0%	↑ <b>6.4</b> %	\$105.7M	↑ 8.8%	1.00x	99.2%
Other Discretionary Retail	\$5.5M	↑ 7.4%	↑ 4.5%	\$68.8M	↑ 7.4%	0.99x	98.7%
Department Stores, Clothing & Accessories	\$2.3M	↑ 10.2%	↑ 7.2%	\$28.9M	↑ 7.4%	0.98x	96.0%
Buy Now Pay Later	\$500K	↑ 9.3%	↑ 16.9%	\$6.5M	↑ 34.6%	0.66x	16.6%
Print Media and Books	\$85K	↓ -2.0%	↑ 0.5%	\$1.2M	↑ 10.9%	1.10x	42.7%
Children and Baby Stores	\$32K	↓ -11.7%	↑ 8.8%	\$362K	↓ -8.1%	0.64x	10.0%
Food Retailing	\$7.9M	↑ 10.7%	↑ 8.5%	\$91.5M	↑ <b>7.4%</b>	1.00x	99.5%
Supermarkets	\$5.1M	↑ 2.0%	↑ 6.9%	\$62.5M	↑ 4.5%	1.00x	99.1%
Groceries and Other Food Retailing	\$2.8M	↑ 31.8%	↑ 13.9%	\$29.1M	↑ 14.2%	1.00x	98.3%
Household	\$7.5M	↓ -3.3%	↑ 1.2%	\$92.5M	↑ 6.1%	1.00x	98.9%
Insurance	\$2.6M	↓ -7.3%	↑ 2.3%	\$32.6M	↑ 8.0%	0.99x	65.6%
Telecommunication Services	\$1.0M	↑ 11.5%	↑ 8.1%	\$11.9M	↑ 9.6%	0.97x	77.7%
Electricity, Gas and Water Supply	\$915K	↓ -10.8%	↓ -9.6%	\$13.0M	↓ -3.5%	1.03x	51.5%
Personal Services	\$835K	↑ 19.7%	↑ 5.8%	\$9.3M	↑ 9.9%	1.01x	80.3%
Motor Vehicle Services	\$790K	↑ 7.4%	↑ 2.1%	\$8.5M	↑ 6.5%	1.17x	67.2%
Pet Care	\$377K	↓ -19.7%	↑ 2.2%	\$5.5M	↑ 2.7%	1.15x	43.7%
School Education	\$341K	↑ 14.2%	↑ 5.9%	\$2.8M	↑ 8.4%	0.67x	22.1%
Fitness	\$236K	↑ 11.3%	↑ 8.2%	\$2.5M	↑ 25.8%	0.75x	45.2%
Public Services	\$159K	↓ -42.7%	↓ -7.2%	\$3.2M	↓ -1.6%	1.13x	63.2%
Childcare Services	\$94K	↑ 6.3%	↑ 5.3%	\$1.2M	↓ -6.7%	1.43x	9.3%
Charities	\$47K	↓ -65.9%	↓ -4.6%	\$866K	↓ -25.3%	0.99x	29.8%
Computer Services	\$38K	↓ -9.5%	↓ -4.4%	\$1.1M	↑ 91.6%	0.89x	12.4%
Tourism and Entertainment	\$4.5M	↓ -4.6%	↑ <b>7.5%</b>	\$55.8M	↑ 5.7%	1.00x	99.4%
Restaurants	\$1.3M	↑ 7.1%	↑ 13.8%	\$16.3M	↑ 16.3%	1.02x	95.5%
Pubs, Taverns and Bars	\$694K	↓ -7.2%	↑ 6.7%	\$8.2M	↓ -5.1%	1.08x	86.7%
Cafes	\$627K	↓ -4.9%	↓ -9.3%	\$7.5M	↑ 3.5%	1.05x	92.2%
Takeaway and Fast Food Outlets	\$618K	↓ -0.9%	↑ 4.9%	\$7.3M	↑ 0.4%	0.99x	94.2%
Online Entertainment	\$459K	↓ -1.4%	↑ 12.5%	\$5.4M	↑ 12.7%	1.02x	71.3%
Attractions, Events and Recreation	\$426K	↓ -34.4%	↑ 8.2%	\$6.6M	↓ -0.5%	0.97x	76.6%
Breweries and Wineries	\$249K	↑ 1.4%	↓ -5.4%	\$3.2M	↑ 4.2%	3.42x	60.4%
Food Delivery Services	\$114K	↑ 13.3%	↑ 29.8%	\$1.3M	↑ 15.4%	0.52x	21.9%
Private Transport	\$3.3M	↑ 0.8%	↓ -1.0%	\$38.5M	↑ 1.2%	1.01x	98.5%
Accommodation	\$1.4M	↑ <b>5.5%</b>	↑ 3.6%	\$14.3M	↑ 8.7%	1.17x	69.8%

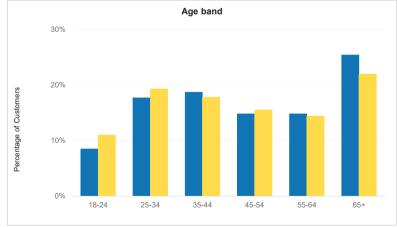
Affinity is based on the proportion of the residents shopping with the category (not restricted to location). Benchmark is based on the aggregated spend and the proportion of the customer group shopping within the category (not restricted to location). Benchmark is based on the aggregated spend and the proportion of the customer group shopping within the category (not restricted to location). Benchmark is based on the aggregated spend and the proportion of the customer group shopping within the category (not restricted to location). Benchmark is based on the spend of all residents in Regional WA.

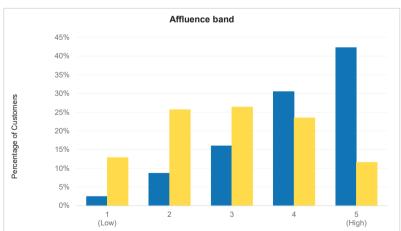
## Demographic profiles

What is the profile of Dunsborough residents during the recent static period (May 2024 - April 2025)?

Dunsborough







See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

## Brand preference

What are the top brand preferences of Dunsborough residents during the recent static period (May 2024 - April 2025)?

Top 5 Clothing & Accessories				
Brand	Affinity	Penetration		
Gazman	3.74x	8.1%		
Ghanda Clothing	3.49x	18.6%		
Vans	1.92x	2.0%		
Just Jeans	1.69x	10.1%		
Sportsgirl	1.61x	11.2%		

	Affinity	Penetration
	3.74x	8.1%
3	3.49x	18.6%
	1.92x	2.0%
	1.69x	10.1%
	1.61x	11.2%
Retail		

Top 5 General Retail				
Brand	Affinity	Penetration		
Perth Duty Free	9.91x	9.9%		
Red Dot	7.76x	31.6%		
Kmart	1.02x	79.9%		
Temu	0.95x	22.1%		
Etsy	0.95x	7.5%		
Addition to the form of the common of the co	Alexander and a late of the same for an activities of	the a three seal for a town a tool		

Top 5 Food Retailing				
Brand	Affinity	Penetration		
Bunbury Farmers Market	>30x	61.0%		
Liquor Stax	26.35x	45.2%		
Liquor Barons	8.86x	13.2%		
The Good Grocer	5.40x	8.8%		
The Jorky Co	2 12v	2 20/-		

Top 5 Homewares and Appliances					
Brand	Affinity	Penetration			
Beacon Lighting	2.42x	5.9%			
House	2.17x	16.0%			
Adairs	2.13x	12.7%			
The Good Guys	1.95x	25.3%			
Spotlight	1 /10v	/11 0%			

Top 5 Eating and Drinking Out				
Brand	Affinity	Penetration		
Chicken Treat	9.29x	20.2%		
Dome Cafe	8.95x	34.4%		
Miss Maud	3.14x	6.1%		
Sushi Sushi	2.44x	24.5%		
Alb Group	1 75v	12 /10/-		

Top 5 Personal Services				
Brand	Affinity	Penetration		
Price Attack	2.66x	5.7%		
Priceline	2.54x	19.4%		
Essential Beauty	0.99x	1.0%		
Adore Beauty	0.96x	1.9%		
Mecca	0.80x	11.7%		

Resident Business **Events** Visitor Leakage Region Type Filter Month Resident location Resident location Sub-region West Busselton April 2025

#### Overview

What are some of the key insights for West Busselton residents during April 2025?

Total spend \$47.7M ↑ 2.0% .vs last year

↑ 4.6% .vs Regional WA

Top category Supermarkets \$7.4M of spend for West Busselton residents is within this category during April 2025

Top lifestage Retiree 32.5% of spend for West Busselton residents are

within this lifestage during April 2025

Proportion of spend into the LGA 44.1% of spend for West Busselton residents during April

2025

## Category performance

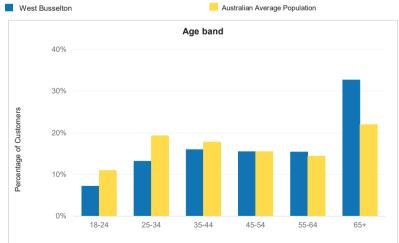
What are the highest performing categories for West Busselton residents during the past 12 months (May 2024 - April 2025)?

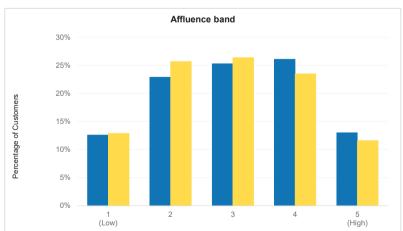
	ı	Monthly		Annual (L	.ast 12 months ເ	12 months up to April 2025)		
Category		% Change	vs last year		vs previous 12 months	Affinity	Penetration	
	Spend	Selected region	Regional WA	Spend				
Total	\$47.7M	↑ <b>2.0</b> %	↑ 4.6%	\$603.7M	↑ <b>4.6</b> %			
Food Retailing	\$10.7M	↑ <b>7.3%</b>	↑ 8.5%	\$129.4M	↑ 2.7%	1.00x	99.2%	
Supermarkets	\$7.4M	↓ -1.7%	↑ 6.9%	\$94.1M	↑ 0.7%	1.00x	98.89	
Groceries and Other Food Retailing	\$3.3M	↑ 35.3%	↑ 13.9%	\$35.2M	↑ 8.6%	0.99x	97.29	
Discretionary Retail	\$10.3M	↓ -2.0%	↑ 6.4%	\$133.1M	↑ 3.6%	1.00x	99.3%	
Other Discretionary Retail	\$6.3M	↓ -9.2%	↑ 4.5%	\$81.9M	↑ 0.1%	1.00x	99.0%	
Department Stores, Clothing & Accessories	\$3.0M	↑ 12.4%	↑ 7.2%	\$38.2M	↑ 9.7%	0.99x	97.4%	
Buy Now Pay Later	\$861K	↑ 10.7%	↑ 16.9%	\$11.1M	↑ 10.4%	0.80x	20.2%	
Print Media and Books	\$106K	↓ -7.1%	↑ 0.5%	\$1.5M	↑ 7.7%	1.07x	41.6%	
Children and Baby Stores	\$38K	↑ 67.8%	↑ 8.8%	\$405K	↑ 16.6%	0.58x	9.0%	
Household	\$9.0M	↓ -4.6%	↑ 1.2%	\$116.4M	↑ 5.6%	1.00x	99.2%	
Insurance	\$3.3M	↓ -3.0%	↑ 2.3%	\$39.8M	↑ 11.3%	1.01x	67.0%	
Telecommunication Services	\$1.5M	↑ 0.2%	↑ 8.1%	\$18.3M	↑ 6.6%	1.00x	80.6%	
Electricity, Gas and Water Supply	\$1.1M	↓ -12.2%	↓ -9.6%	\$17.6M	↓ -3.9%	1.12x	56.0%	
Personal Services	\$706K	↓ -8.9%	↑ 5.8%	\$9.7M	↑ 7.7%	1.01x	80.2%	
Motor Vehicle Services	\$684K	↓ -9.6%	↑ 2.1%	\$8.4M	↑ 0.7%	1.13x	64.6%	
Pet Care	\$597K	↑ 3.2%	↑ 2.2%	\$7.4M	↑ 3.3%	1.32x	49.8%	
Fitness	\$332K	↑ 54.3%	↑ 8.2%	\$3.2M	↑ 35.9%	0.73x	44.09	
Public Services	\$332K	↓ -40.4%	↓ -7.2%	\$6.1M	↓ -7.4%	1.16x	65.3%	
School Education	\$215K	↓ -2.5%	↑ 5.9%	\$3.0M	↑ 14.3%	0.62x	20.6%	
Childcare Services	\$141K	↑ 43.8%	↑ 5.3%	\$1.5M	↑ 2.4%	0.79x	5.1%	
Charities	\$86K	↓ -24.3%	↓ -4.6%	\$1.1M	↓ -4.5%	1.00x	30.19	
Computer Services	\$60K	↑ 116.8%	↓ -4.4%	\$418K	↓ -7.3%	0.72x	10.09	
Tourism and Entertainment	\$5.8M	↑ <b>3.2</b> %	↑ 7.5%	\$69.8M	↑ 10.0%	1.00x	99.2%	
Takeaway and Fast Food Outlets	\$1.1M	↓ -5.0%	↑ 4.9%	\$14.3M	↑ 6.4%	0.98x	93.49	
Restaurants	\$1.1M	↑ 22.4%	↑ 13.8%	\$12.4M	↑ 12.4%	0.98x	91.79	
Pubs, Taverns and Bars	\$905K	↓ -0.2%	↑ 6.7%	\$11.4M	↑ 9.8%	1.06x	85.39	
Online Entertainment	\$722K	↓ -0.6%	↑ 12.5%	\$8.8M	↑ 29.0%	0.96x	67.49	
Attractions, Events and Recreation	\$711K	↑ 10.5%	↑ 8.2%	\$8.4M	↑ 3.0%	0.95x	75.0%	
Cafes	\$629K	↓ -8.6%	↓ -9.3%	\$7.8M	↑ 2.7%	1.00x	87.99	
Food Delivery Services	\$377K	↑ 22.2%	↑ 29.8%	\$4.1M	↑ 22.6%	0.70x	29.5%	
Breweries and Wineries	\$178K	↓ -18.2%	↓ -5.4%	\$2.6M	↓ -3.4%	2.94x	52.0%	
Private Transport	\$4.0M	↓ -0.2%	↓ -1.0%	\$46.7M	↓ -1.9%	0.99x	96.2%	
Accommodation	\$966K	↓ -14.0%	↑ 3.6%	\$12.4M	↓ -0.3%	1.06x	63.39	

Affinity is based on the proportion of the residents shopping with the category (not restricted to location). Benchmark is based on the spend of all residents in Regional WA.

## Demographic profiles

What is the profile of West Busselton residents during the recent static period (May 2024 - April 2025)?





See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

## Brand preference

Top 5 General Retail

Red Dot

Temu

What are the top brand preferences of West Busselton residents during the recent static period (May 2024 - April 2025)?

Top 5 Clothing & Accessories				
Brand	Affinity	Penetration		
Rockmans	4.11x	9.4%		
Angus And Coote	3.30x	6.9%		
Just Jeans	2.46x	14.7%		
Ghanda Clothing	2.35x	12.6%		
Sportsgirl	1.93x	13.4%		

2.408	14.7 /0	Liquoi baroris	
2.35x	12.6%	The Good Grocer	
1.93x	13.4%	The Jerky Co	
		Ton Ellowersens and Anni:	
		Top 5 Homewares and Appli	ances
finity	Penetration	Brand	ances
finity 3.70x			ances
•	55.7%	Brand	ances

Top 5 Food Retailing

Bunbury Farmers Market Liquor Stax

Brand

Top 5 Eating and Drinking Out			
Brand	Affinity	Penetration	
Chicken Treat	13.35x	29.1%	
Dome Cafe	11.21x	43.1%	
Sushi Sushi	3.19x	32.1%	
Red Rooster	2.43x	43.5%	
Miss Maud	2.16x	4.2%	

Top 5 Personal Services		
Brand	Affinity	Penetration
Price Attack	4.46x	9.5%
Priceline	4.00x	30.5%
The Body Shop	0.80x	3.6%
Essential Beauty	0.71x	0.7%
Adore Beauty	0.71x	1.4%

Perth Duty Free The Reject Shop 1.20x 45.4% 1.11x 87.3% Kmart 1.07x 24.8%

Top 3 Homewares and Appliances						
Brand	Affinity	Penetration				
House	3.36x	24.8%				
Harvey Norman	2.35x	5.4%				
The Good Guys	2.33x	30.2%				
Beacon Lighting	2.03x	4.9%				
Spotlight	1.92x	53.9%				

Affinity Penetration

2.92x

7.4% 4.7%

All Visitors

## Overview

April 2025

Month

What are some of the key insights for Visitors to City of Busselton?

## Top category

Accommodation - Online
\$8M of City of Busselton Visitors spend during April 2025

Region Type

LGA

## Top age band 25-34

20.5% of City of Busselton Visitors are within this age band

## Top lifestage Young Families

21.3% of City of Busselton Visitors are within this lifestage

Demographic insights are based on CommBank (Q's nationally representative retail customer transaction data for the period (May 2024 - April 2025) based on the latest month ending date. Metrics are calculated based on electronic in-store card spend only. Online, cash, BNPL, direct debit an additional control of the cash in the ca

## Category performance

What are the highest performing categories for Visitors to City of Busselton during the past 12 months (May 2024 - April 2025)?

Spend location

City of Busselton

	1	Monthly			Annual (Last 12 months up to April 2025)			
Category		% Change vs last yea		year				
	Spend	Spend location	Regional WA	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$50.4M	↑ 18.8%	↑ 7.2%	\$493.3M	↑ 2.7%			
Tourism and Entertainment	\$13.1M	↑ 11.6%	↑ 13.5%	\$125.0M	↓ -1.3%	0.99x	78.69	
Restaurants	\$4.3M	↑ 50.3%	↑ 26.9%	\$36.1M	↑ 9.1%	0.94x	34.09	
Cafes	\$2.3M	↑ 18.4%	↑ 7.9%	\$20.8M	↑ 7.8%	0.94x	32.09	
Breweries and Wineries	\$2.1M	↓ -13.0%	↑ 2.1%	\$23.2M	↓ -15.3%	0.94x	21.09	
Pubs, Taverns and Bars	\$2.0M	↓ -0.4%	↑ 13.8%	\$21.5M	↓ -5.0%	0.92x	26.69	
Takeaway and Fast Food Outlets	\$1.3M	↑ 5.8%	↑ 8.5%	\$12.4M	↓ -5.3%	0.92x	28.59	
Attractions, Events and Recreation	\$1.1M	↓ -14.1%	↑ 8.2%	\$11.0M	↓ -1.9%	0.94x	20.89	
Food Retailing	\$11.6M	↑ <b>46.7%</b>	↑ 12.2%	\$104.3M	↑ 13.1%	0.98x	62.4	
Groceries and Other Food Retailing	\$6.1M	↑ 92.3%	↑ 15.6%	\$47.9M	↑ 28.8%	0.96x	47.09	
Supermarkets	\$5.5M	↑ 16.5%	↑ 10.6%	\$56.4M	↑ 2.4%	0.95x	42.09	
Accommodation - Online	\$8.0M	↑ <b>25.4%</b>	↑ 34.3%	\$74.6M	↑ 2.6%	1.03x		
Discretionary Retail	\$7.9M	↑ 13.4%	↑ 5.5%	\$88.5M	↑ 3.9%	0.93x	35.19	
Other Discretionary Retail	\$4.8M	↑ 5.0%	↑ 2.3%	\$57.6M	↑ 4.5%	0.89x	25.99	
Department Stores, Clothing & Accessories	\$3.1M	↑ 28.8%	↑ 14.4%	\$30.9M	↑ 2.8%	0.86x	20.69	
Private Transport	\$3.7M	↑ 17.9%	↑ 1.8%	\$35.1M	↑ 11.7%	0.92x	32.19	
Accommodation - Instore	\$3.2M	↑ <b>2.0%</b>	↑ 0.8%	\$32.5M	↓ -15.1%	0.94x	10.89	

Affinity is based on the proportion of the visitor customer group shopping with the category within the spend location over the proportion of all customers shopping with the category within the LGA for the static period (May 2024 - April 2025). Spend and Penetration is based on aggregated spend and proportion of the visitor customer group shopping with the category within the spend location.

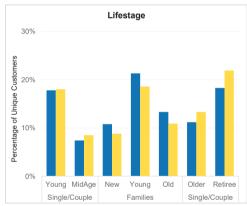
See FAQ for more information

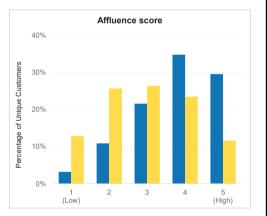
All Visitors

#### Demographic profile

What is the profile of Visitors to City of Busselton during the recent static period (May 2024 - April 2025)?

Age band
30%
20%
10% - 10%





See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

Australian Average Population

## Brand preference

What are the top brand preferences for Visitors to City of Busselton during the recent static period (May 2024 - April 2025)?

How to read: 1.1% of Visitors to City of Busselton have transacted with Tasman Holiday Parks in City of Busselton. This is 1.02x more likely than all customers who have transacted in the LGA in the last 12 months.

rand	Industry	Affinity	Penetration
Tasman Holiday Parks	Travel	1.02x	1.1%
Cape Naturaliste Lighthouse	Attractions	1.01x	2.8%
Ngilgi Cave	Attractions	1.01x	2.6%
Busselton Jetty	Attractions	1.00x	11.7%
The Margaret River Chocolate Company	Food Retailing	1.00x	10.9%
Abbey Beach Resort	Travel	0.98x	1.5%
Wise Wine	Eating And Drinking Out	0.98x	1.0%
Pullman	Travel	0.98x	1.7%
Cheeky Monkey Brewing Co	Eating And Drinking Out	0.96x	1.7%
Meelup Farmhouse	Eating And Drinking Out	0.95x	1.6%
Swings And Roundabouts Taphouse And Kitchen	Eating And Drinking Out	0.95x	4.8%
Dunsborough Bakery	Food Retailing	0.95x	5.9%
Eagle Bay Brewing Co	Eating And Drinking Out	0.94x	3.8%
Wild Hop Brewing Company	Eating And Drinking Out	0.92x	3.6%
Lagoon Seafood Restaurant	Eating And Drinking Out	0.92x	1.8%
Aravina Estate	Eating And Drinking Out	0.91x	2.2%
Yallingup General Store And Cafe	Eating And Drinking Out	0.91x	4.1%
Yallingup Gugelhupf	Food Retailing	0.91x	1.1%
Beerfarm Metricup	Eating And Drinking Out	0.91x	2.2%
Caves House Hotel	Eating And Drinking Out	0.91x	5.3%
Yallingup Woodfired Bakery	Food Retailing	0.91x	2.2%
Woody Nook Wines	Eating And Drinking Out	0.91x	1.1%
The Goose	Eating And Drinking Out	0.90x	10.4%
Coles	Food Retailing	0.90x	27.0%
Merchant And Maker	Eating And Drinking Out	0.90x	5.3%
La Lah	Eating And Drinking Out	0.89x	1.9%
Shelter Brewing Co	Eating And Drinking Out	0.89x	6.2%
Simmos Ice Creamery	Eating And Drinking Out	0.89x	5.0%
Wise Vineyard Restaurant	Eating And Drinking Out	0.89x	1.2%
Cafe Evviva	Eating And Drinking Out	0.88x	1.6%

## Overview

What are some of the key insights for Visitors to Busselton?

# Top category Other Discretionary Retail

\$2.8M of Busselton Visitors spend during April 2025

Top age band 25-34

20.4% of Busselton Visitors are within this age band

Top lifestage
Young Families

21.2% of Busselton Visitors are within this lifestage

Demographic insights are based on CommBank (Q's nationally representative retail customer transaction data for the period (May 2024 - April 2025) based on the latest month ending date. Metrics are calculated based on electronic in-store card spend only. Online, cash, BNPL, direct debit an additional control of the cash in the ca

## Category performance

What are the highest performing categories for Visitors to Busselton during the past 12 months (May 2024 - April 2025)?

		Monthly			Annual (Last 12 months up to April 2025)			
Category		% Change vs last y						
	Spend	Spend location	Regional WA	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$14.8M	↑ 11.1%	↑ 7.2%	\$159.0M	↑ <b>2.4%</b>			
Tourism and Entertainment	\$4.2M	↑ <b>14.3</b> %	↑ 13.5%	\$40.6M	↑ 9.0%	0.93x	73.79	
Restaurants	\$1.1M	↑ 120.8%	↑ 26.9%	\$7.8M	↑ 36.9%	0.56x	20.29	
Pubs, Taverns and Bars	\$948K	↑ 7.6%	↑ 13.8%	\$10.0M	↑ 16.1%	0.84x	24.39	
Cafes	\$905K	↑ 9.9%	↑ 7.9%	\$8.5M	↑ 9.0%	0.70x	23.99	
Attractions, Events and Recreation	\$628K	↑ 1.4%	↑ 8.2%	\$6.3M	↑ 11.6%	1.00x	22.19	
Takeaway and Fast Food Outlets	\$438K	↑ 21.5%	↑ 8.5%	\$3.8M	↓ -3.5%	0.57x	17.79	
Breweries and Wineries	\$223K	↓ -56.6%	↑ 2.1%	\$4.1M	↓ -24.8%	0.56x	12.69	
Discretionary Retail	\$4.0M	↑ 10.9%	↑ 5.5%	\$46.4M	↑ 7.5%	0.84x	31.79	
Other Discretionary Retail	\$2.8M	↑ 4.8%	↑ 2.3%	\$35.3M	↑ 7.1%	0.85x	24.69	
Department Stores, Clothing & Accessories	\$1.2M	↑ 28.9%	↑ 14.4%	\$11.2M	↑ 9.0%	0.62x	14.79	
Food Retailing	\$2.9M	↑ <b>12.7%</b>	↑ 12.2%	\$31.6M	↓ -2.2%	0.60x	38.29	
Supermarkets	\$2.0M	↑ 8.4%	↑ 10.6%	\$21.5M	↓ -1.8%	0.67x	29.89	
Groceries and Other Food Retailing	\$938K	↑ 22.8%	↑ 15.6%	\$10.1M	↓ -3.0%	0.39x	19.19	
Private Transport	\$1.7M	↑ 28.5%	↑ 1.8%	\$15.6M	↓ -6.3%	0.72x	25.29	
Accommodation - Instore	\$101K	↑ <b>77.4</b> %	↑ 0.8%	\$1.0M	↓ -21.4%			

Affinity is based on the proportion of the visitor customer group shopping with the category within the spend location over the proportion of all customers shopping with the category within the LGA for the static period (May 2024 - April 2025). Spend and Penetration is based on aggregated spend and proportion of the visitor customer group shopping with the category within the spend location.

Benchmark definition is based on all visitors.

#### See FAQ for more information

### Demographic profile

What is the profile of Visitors to Busselton during the recent static period (May 2024 - April 2025)?

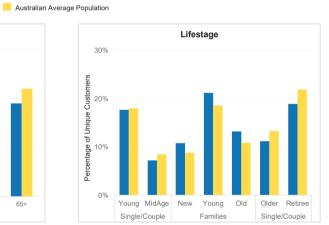
Age band

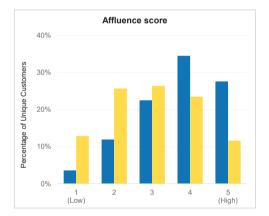
30%

Age band

10%

0%





See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

## Brand preference

What are the top brand preferences for Visitors to Busselton during the recent static period (May 2024 - April 2025)?

How to read: 17.9% of Visitors to Busselton have transacted with Busselton Jetty in Busselton. This is 1.54x more likely than all customers who have transacted in the LGA in the last 12 months.

rand	Industry	Affinity	Penetration
Busselton Jetty	Attractions	1.54x	17.9%
The Goose	Eating And Drinking Out	1.38x	15.9%
Shelter Brewing Co	Eating And Drinking Out	1.36x	9.5%
Rocky Ridge Brewing Co	Eating And Drinking Out	1.22x	3.7%
Mano Wraps	Eating And Drinking Out	1.19x	3.0%
Esplanade Hotel	Eating And Drinking Out	1.14x	6.0%
Hungry Jacks	Eating And Drinking Out	1.09x	4.4%
The Vasse Tavern	Eating And Drinking Out	1.09x	2.5%
Ship Inn	Eating And Drinking Out	1.09x	2.8%
Caltex	Private Transport	1.07x	12.4%
Baked Busselton	Food Retailing	1.07x	4.7%
The Fire Station	Eating And Drinking Out	1.04x	2.3%
Dan Murphys	Food Retailing	1.04x	6.7%
Timezone	Recreation	1.02x	1.5%
Benesse Cafe	Eating And Drinking Out	1.01x	3.2%
The Tav	Eating And Drinking Out	1.00x	2.2%
Geographe Restauranty	Eating And Drinking Out	0.97x	2.8%
Liberty Petrol	Private Transport	0.96x	5.3%
Bunnings Warehouse	Hardware And Garden Retailing	0.96x	8.9%
Busselton Pavilion	Eating And Drinking Out	0.93x	1.5%
Bcf	Recreational Goods	0.91x	2.6%
Best And Less	Clothing And Accessories	0.90x	3.1%
Kwik Koffee	Eating And Drinking Out	0.89x	2.7%
The Salvation Army	Personal Goods Retailing	0.88x	1.1%
Cotton On	Clothing And Accessories	0.87x	1.7%
City Of Busselton	Government Administration	0.86x	3.3%
Sushi Sushi	Eating And Drinking Out	0.84x	2.3%
Reading Cinemas	Films And Videos	0.84x	1.8%
Pharmacy 777	Personal Goods Retailing	0.83x	3.2%
Mcdonalds	Eating And Drinking Out	0.79x	9.1%

Affinity is based on the proportion of the visitor customer group shopping with the brand within the spend location over the proportion of all customers shopping with the brand within the LGA. Penetration is based on the proportion of the visitor customer group shopping with the brand within the LGA.

What are some of the key insights for Visitors to Dunsborough?

Top category
Restaurants

\$3.1M of Dunsborough Visitors spend during April 2025

Top age band 25-34

20.5% of Dunsborough Visitors are within this age band

Top lifestage
Young Families

22.1% of Dunsborough Visitors are within this lifestage

Demographic insights are based on CommBank IQ's nationally representative retail customer transaction data for the period (May 2024 - April 2025) based on the latest month ending date. Metrics are calculated based on electronic in-store card spend only. Online, cash, BNPL, direct debit and

## Category performance

What are the highest performing categories for Visitors to Dunsborough during the past 12 months (May 2024 - April 2025)?

		Monthly			Annual (Last 12 months up to April 2025)			
Category		% Change	vs last year					
	Spend	Spend location	Regional WA	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$16.4M	↑ 10.7%	↑ 7.2%	\$155.6M	↓ -5.4%			
Tourism and Entertainment	\$7.7M	↑ 8.8%	↑ 13.5%	\$72.3M	↓ -7.9%	0.94x	74.9%	
Restaurants	\$3.1M	↑ 35.3%	↑ 26.9%	\$26.7M	↑ 2.2%	1.02x	37.29	
Breweries and Wineries	\$1.8M	↓ -1.9%	↑ 2.1%	\$18.4M	↓ -13.6%	1.03x	23.09	
Cafes	\$1.3M	↑ 23.5%	↑ 7.9%	\$11.4M	↑ 7.2%	0.85x	29.09	
Pubs, Taverns and Bars	\$861K	↓ -13.6%	↑ 13.8%	\$9.4M	↓ -22.5%	0.62x	17.99	
Takeaway and Fast Food Outlets	\$328K	↓ -7.3%	↑ 8.5%	\$2.8M	↓ -19.6%	0.50x	15.5%	
Attractions, Events and Recreation	\$325K	↓ -41.4%	↑ 8.2%	\$3.5M	↓ -25.4%	0.47x	10.49	
Food Retailing	\$4.3M	↑ <b>27.8%</b>	↑ 12.2%	\$39.0M	↑ 3.7%	0.98x	62.89	
Discretionary Retail	\$1.8M	↑ 20.1%	↑ 5.5%	\$18.0M	↓ -2.2%	0.53x	19.9%	
Other Discretionary Retail	\$965K	↑ 14.2%	↑ 2.3%	\$9.6M	↑ 1.6%	0.52x	15.29	
Department Stores, Clothing & Accessories	\$882K	↑ 27.4%	↑ 14.4%			0.34x	8.29	
Accommodation - Instore	\$1.3M	↓ -13.0%	↑ 0.8%	\$13.9M	↓ -21.4%	0.70x	8.0%	
Private Transport	\$630K	↓ -3.6%	↑ 1.8%	\$5.9M	↓ -21.4%	0.37x	13.0%	

Affinity is based on the proportion of the visitor customer group shopping with the category within the spend location over the proportion of all customers shopping with the category within the LGA for the static period (May 2024 - April 2025). Spend and Penetration is based on aggregated spend and proportion of the visitor customer group shopping with the category within the spend location.

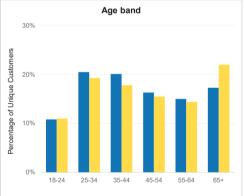
Benchmark definition is based on all visitors.

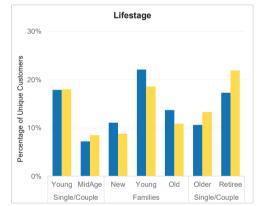
## Demographic profile

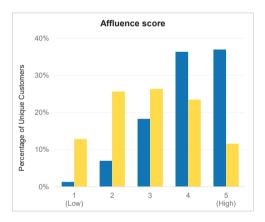
What is the profile of Visitors to Dunsborough during the recent static period (May 2024 - April 2025)?

All Visitors

Age band







See Definitions tab for detail on Affluence band. Spend and Penetration is based on aggregated spend and proportion of the customer group shopping with the category within the region.

Australian Average Population

## Brand preference

What are the top brand preferences for Visitors to Dunsborough during the recent static period (May 2024 - April 2025)?

How to read: 1.8% of Visitors to Dunsborough have transacted with Tasman Holiday Parks in Dunsborough. This is 1.65x more likely than all customers who have transacted in the LGA in the last 12 months.

Brand	Industry	Affinity	Penetratio
Tasman Holiday Parks	Travel	1.65x	1.89
Cape Naturaliste Lighthouse	Attractions	1.63x	4.5
Ngilgi Cave	Attractions	1.63x	4.3
Cullen Wines	Eating And Drinking Out	1.63x	1.2
Bettenays Margaret River	Travel	1.62x	1.5
The Margaret River Chocolate Company	Food Retailing	1.62x	17.6
Hay Shed Hill Wines	Eating And Drinking Out	1.59x	1.0
Wise Wine	Eating And Drinking Out	1.58x	1.7
Pullman	Travel	1.56x	2.8
Meelup Farmhouse	Eating And Drinking Out	1.55x	2.6
Cheeky Monkey Brewing Co	Eating And Drinking Out	1.54x	2.7
Swings And Roundabouts Taphouse And Kitchen	Eating And Drinking Out	1.54x	7.7
Dunsborough Bakery	Food Retailing	1.53x	9.6
Vasse Virgin	Personal Services	1.53x	1.6
Lamonts	Eating And Drinking Out	1.52x	1.4
Rustico At Hay Shed Hill	Eating And Drinking Out	1.52x	1.3
Yallingup Maze	Attractions	1.52x	1.3
Eagle Bay Brewing Co	Eating And Drinking Out	1.52x	6.2
Wild Hop Brewing Company	Eating And Drinking Out	1.50x	5.8
Lagoon Seafood Restaurant	Eating And Drinking Out	1.49x	2.8
Aravina Estate	Eating And Drinking Out	1.48x	3.6
Yallingup General Store And Cafe	Eating And Drinking Out	1.48x	6.7
Yallingup Gugelhupf	Food Retailing	1.48x	1.8
Beerfarm Metricup	Eating And Drinking Out	1.47x	3.6
Caves House Hotel	Eating And Drinking Out	1.47x	8.6
Yallingup Woodfired Bakery	Food Retailing	1.47x	3.5
Woody Nook Wines	Eating And Drinking Out	1.47x	1.7
Merchant And Maker	Eating And Drinking Out	1.46x	8.7
La Lah	Eating And Drinking Out	1.45x	3.1
Bootleg Brewery	Eating And Drinking Out	1.44x	1.1

What are some of the key insights for Visitors to West Busselton?

Top category Groceries and Other Food Retailing

\$2.8M of West Busselton Visitors spend during April 2025

Top age band 35-44

20.4% of West Busselton Visitors are within this age band

Top lifestage Young Families

22.9% of West Busselton Visitors are within this lifestage

## Category performance

What are the highest performing categories for Visitors to West Busselton during the past 12 months (May 2024 - April 2025)?

	1	Monthly			Annual (Last 12 months up to April 2025)			
Category		% Change vs las						
	Spend	Spend location	Regional WA	Spend	vs previous 12 months	Affinity	Penetration	
Total	\$11.2M	<b>† 41.9%</b>	↑ 7.2%	\$103.6M	↑ 18.7%			
Food Retailing	\$4.4M	↑ 124.3%	↑ 12.2%	\$33.7M	↑ 51.1%	0.81x	51.59	
Groceries and Other Food Retailing	\$2.8M	↑ 437.5%	↑ 15.6%	\$16.7M	↑ 188.4%	0.67x	33.09	
Supermarkets	\$1.6M	↑ 11.4%	↑ 10.6%	\$17.0M	↑ 2.8%	0.74x	32.99	
Discretionary Retail	\$2.1M	↑ 12.7%	↑ 5.5%	\$24.0M	↑ 2.0%	0.86x	32.69	
Accommodation - Instore	\$1.8M	↑ 13.0%	↑ 0.8%	\$17.6M	↓ -9.0%	1.06x	12.29	
Private Transport	\$1.4M	↑ 18.2%	↑ 1.8%	\$13.6M	↑ 10.2%	0.89x	30.89	
Tourism and Entertainment	\$1.2M	↑ <b>23.0%</b>	↑ 13.5%			0.58x	46.19	
Takeaway and Fast Food Outlets	\$555K	↑ 3.8%	↑ 8.5%	\$5.8M	↑ 10.2%	1.01x	31.49	
Restaurants	\$160K	↑ 49.6%	↑ 26.9%	\$1.5M	↑ 26.9%	0.20x	7.19	
Attractions, Events and Recreation	\$111K	↑ 99.9%	↑ 8.2%	\$958K	↑ 50.9%	0.21x	4.79	
Cafes	\$98K	↑ 39.6%	↑ 7.9%	\$904K	† 4.1%	0.21x	7.19	

Affinity is based on the proportion of the visitor customer group shopping with the category of the visitor customer group shopping with the category within the spend location. Benchmark definition is based on all visitors.

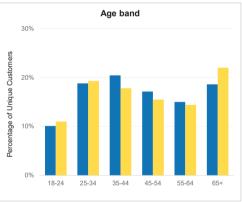
See FAQ for more information.

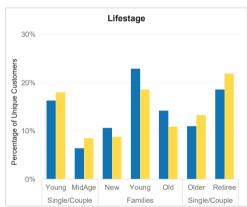
### Demographic profile

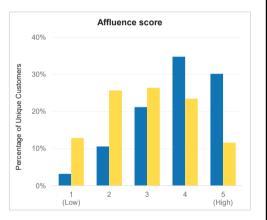
What is the profile of Visitors to West Busselton during the recent static period (May 2024 - April 2025)?

All Visitors







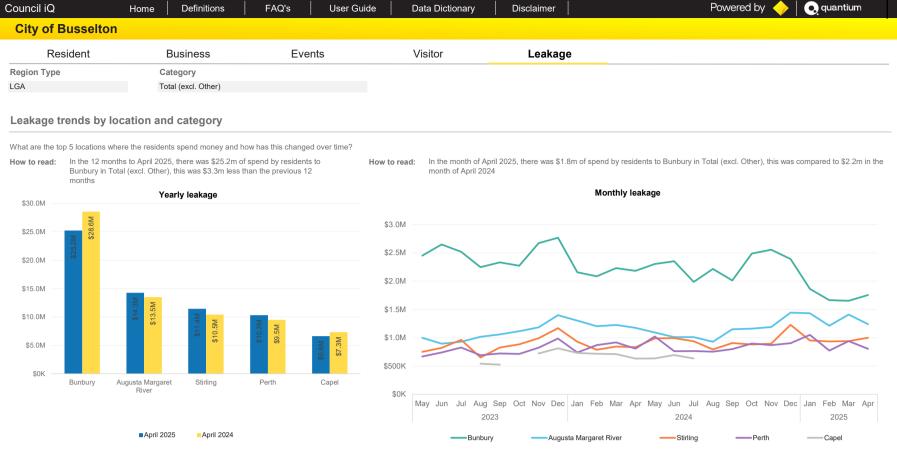


## **Brand preference**

What are the top brand preferences for Visitors to West Busselton during the recent static period (May 2024 - April 2025)?

How to read: 1.2% of Visitors to West Busselton have transacted with Bayview Geographe Resort in West Busselton. This is 2.21x more likely than all customers who have transacted in the LGA in the last 12 months.

Brand	Industry	Affinity	Penetration
Bayview Geographe Resort	Travel	2.21x	1.2%
Mandalay Resort	Travel	2.17x	1.5%
Abbey Beach Resort	Travel	2.12x	3.3%
Flametree Wines	Eating And Drinking Out	1.94x	1.3%
Vibe Petroleum	Private Transport	1.71x	13.6%
Broadwater Village Grocer	Food Retailing	1.67x	6.0%
Bunbury Farmers Market	Food Retailing	1.66x	17.9%
Tonic By The Bay	Eating And Drinking Out	1.65x	6.3%
United Petrol	Private Transport	1.63x	5.4%
Kmart	General Retail	1.63x	21.5%
Uptown	Eating And Drinking Out	1.51x	1.0%
Obison Coffee Roasters	Eating And Drinking Out	1.49x	2.0%
Subzero Gelato	Food Retailing	1.47x	1.4%
Aldi	Food Retailing	1.45x	11.5%
Gropers Fish And Chips	Eating And Drinking Out	1.45x	1.9%
Kfc	Eating And Drinking Out	1.41x	5.6%
Dusty Buns	Eating And Drinking Out	1.39x	2.3%
The Vietnamese Kitchen	Eating And Drinking Out	1.35x	1.9%
The Urban Coffee House	Eating And Drinking Out	1.34x	2.3%
Leeuwin Way Takeaway	Eating And Drinking Out	1.32x	1.5%
Coffee Head Co	Eating And Drinking Out	1.30x	1.7%
Anaconda	Recreational Goods	1.27x	4.2%
Broadwater Pharmacy	Personal Goods Retailing	1.26x	1.5%
Vasse Bakery	Food Retailing	1.26x	3.8%
Chicken Treat	Eating And Drinking Out	1.24x	2.5%
Amelia Park Lodge	Travel	1.22x	1.9%
Boost Juice	Eating And Drinking Out	1.21x	2.1%
3 Par Golf Course	Recreation	1.19x	3.0%
Red Rooster	Eating And Drinking Out	1.19x	3.6%
Brewplus	Food Retailing	1.14x	2.0%



All insights are based on CommBank iQ's nationally representative retail customer transaction data. Metrics are calculated based on electronic in-store and online card spend only. Cash and BNPL are not included

#### Annual leakage by category

How does the Leakage compare across categories?

How to read: In the 12 months to April 2025, residents spent \$25.2m on Total (excl. Other) in Bunbury. This was \$3.3m or -13.2% decrease compared to April 2024.

LGA		Total (excl. Other)						
	April 2025 Spend	April 2024 Spend	Spend Change	Spend % Change				
IN LGA	\$550.9M	\$528.7M	↑\$22.2M	↑ 4.0%				
Online	\$162.2M	\$144.1M	↑\$18.1M	↑ 11.29				
Bunbury	\$25.2M	\$28.6M	-\$3.3M	↓ -13.29				
Augusta Margaret River	\$14.3M	\$13.5M	↑\$778K	↑ 5.49				
Stirling	\$11.4M	\$10.5M	↑\$994K	↑ 8.7%				
Perth	\$10.3M	\$9.5M	↑\$822K	↑ 8.09				
Capel	\$6.6M	\$7.3M	- \$691K	↓-10.49				

All insights are based on CommBank IQ's nationally representative retail customer transaction data for the 12 months to April 2025. Metrics are calculated based on electronic in-store and online card spend only. Cash and BNPL are not included.

## Annual leakage by sub-region and crowd

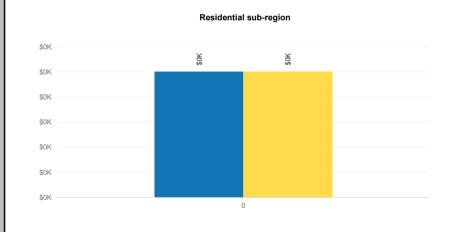
How does the proportion of expenditure change by sub-region and Crowd?

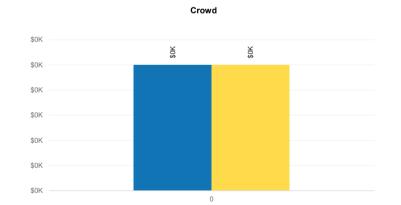
How to read: In the 12 months to April 2025, there was \$0k of spend by 0 residents to Bunbury (WA) in Total (excl. Other), this was \$0k more than the previous 12 months.

How to read: In the 12 months to April 2025, there was \$0k of spend by 0 residents to Bunbury (WA) in Total (excl. Other), this was \$0k more than the previous 12 months.

Bunbury (WA)

Location





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#### Annual leakage by category

How does the Leakage compare across categories?

How to read: In the 12 months to April 2025, residents spent \$87.9m on Total (excl. Other) in Perth. This was \$1.7m or 2.0% increase compared to April 2024

		Total (excl. Other)						
Region	April 2025 Spend	April 2024 Spend	Spend Change	Spend % Change				
IN LGA	\$550.9M	\$528.7M	↑\$22.2M	↑ 4.0°				
Online	\$162.2M	\$144.1M	↑\$18.1M	↑ 11.29				
Perth	\$87.9M	\$86.2M	↑\$1.7M	↑ 2.0%				
Regional - WA	\$77.5M	\$82.8M	-\$5.2M	↓ -6.7%				
Sydney	\$5.2M	\$4.2M	↑\$961K	↑ 18.5%				
Melbourne	\$5.1M	\$4.9M	↑\$282K	↑ 5.59				
Regional - QLD	\$3.4M	\$3.5M	- \$47K	↓ -1.49				

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## Annual leakage by sub-region and crowd

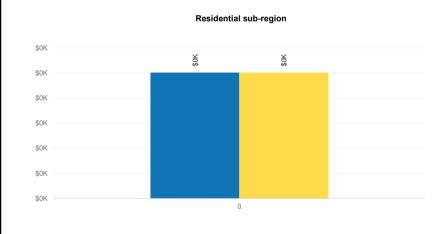
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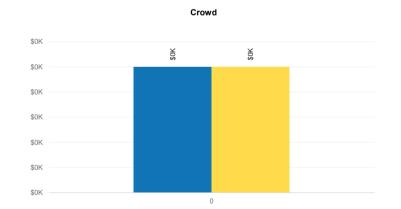
How to read: In the 12 months to April 2025, there was \$0k of spend by 0 residents to Bunbury (WA) in Total (excl. Other), this was \$0k more than the previous 12 months.

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Bunbury (WA)

Location





■ April 2025 ■ April 2024 ■ April 2025 ■ April 2024

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